World Economic Forum Davos 2021 – Strategies to address "The Great Reset"

- The World Economic Forum Davos 2021 summit took place on January 25-29, with the main topic "The Great Reset"
- This year's event received more attention on its 51st edition taking into account the complex backdrop steered by the Coronavirus pandemic
- On this occasion the global symposium was conducted virtually, however a physical special edition will take place in Singapore on May 25-28, complementing the topics analyzed during the January edition
- This year's focus was influenced by the aftermath, structural change, and challenges associated with the COVID-19 health crisis. As expected, many of the strategies proposed for 2021 centered on facing the adverse effects of the pandemic in the health, economic, and social aspects

A strategic view to overcome the adversity caused by the Coronavirus. Last week the emblematic meeting of the *World Economic Forum Davos 2021* took place. The central theme was "The Great Reset". This time, the event was held virtually due to the Coronavirus pandemic, but a special annual edition has also been planned –an in-person summit complementing the topics analyzed in January–, in Singapore on May 25-28. As in previous editions, the speeches and debates had a forward-looking tone, trying to warn about the needs that must be addressed to face the future. However, as the central title of the event –The Great Reset– suggests, the focus was also influenced by the aftermath, structural change, and challenges associated with the COVID-19 health crisis. As expected, many of the strategies proposed for this 2021 are focused on facing the adverse effects of the pandemic in the health, economic and social aspects, dealing with many of the issues analyzed in the *WEF Global Risk Report 2021*, published right before the summit.

Global leaders discussed important paradigm shifts in the world. It is worth noting that this is an event that over the years has gained unprecedented relevance, since its foundation in 1971 by the renowned economist and engineer Klaus Schwab. And in its 51st anniversary, it has gained much more attention due to the complex global situation caused by the Coronavirus pandemic. The importance of the World Economic Forum lies in the quality of its attendees. A conclave of the main political and business leaders, great thinkers and celebrities of all kinds, allows a very high level of discussion around the most important issues that influence the entire humanity and the planet. Many of the strategies of firms and the design of public policies around the world for the current year, as well as in the medium and long terms, emerge from this forum. In the Davos 2021 edition, the topics focused on the way in which families, companies, and governments must follow a coordinated action to move towards a new post-pandemic equilibrium, and emerge from the adversity caused by SARS-CoV-2.

February 2, 2021

www.banorte.com @analisis_fundam

Gabriel Casillas

IRO and Chief Economist gabriel.casillas@banorte.com

Alejandro Padilla

Executive Director of Economic Research and Financial Markets Strategy alejandro.padilla@banorte.com

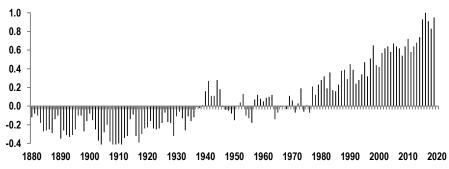
Document for distribution among



Seven priority topics were discussed at the summit. The abovementioned leaders have recognized that there are still many challenges to face in several fronts. For example, a comprehensive strategy is required to assimilate the disruptive shocks caused by the technological advance of the *Fourth Industrial Revolution*. Likewise, we must incorporate important social and demographic changes into our decision processes and strategies, in such a way as to seek a symbiosis between inclusive growth and development, trying to reduce levels of inequality —which the pandemic will unfortunately increase— and reducing the gap of poverty. Similarly, there is a great challenge associated with climate change that still requires our full attention. All these questions were addressed in 7 specific topics throughout the Davos 2021 agenda:

(1) How to save the planet. The severe climate change that we have experienced since 1980 has increased concerns in public- and private-sector policies, as well as in consumption patterns in practically the entire world. Since that decade, the planet's average temperature has increased by less than one degree Celsius, causing devastating consequences, weather phenomena, and natural disasters with greater frequency and of stronger proportions (see chart below). Studies from the United Nations, or the Global Climate Report by NOAA -an agency dedicated to monitoring the environment within the US Department of Commerce-, show that each year it increases by about 0.2 degrees Celsius the average temperature on the planet, with a trend that has increased in the last 10 years. The projections for the next few years are even less encouraging. Global warming has caused the rate of thaw in the world to increase by 57% since the 1990s, having a significant impact on sea levels, as well as its configuration, just to give one example. This change in the climate paradigm has given greater impetus to ESG sustainability policies, focused on the environment, social issues and governance. The restriction of mobility and decrease in economic activity during 2020 due to the pandemic reflected the strong footprint left by our current lifestyle and the need to make significant changes. This will continue to be one of the most important topics that will continue to be addressed in the main international forums.

Increase in global average surface temperature Degrees Celsius, deviation from its long-term average*

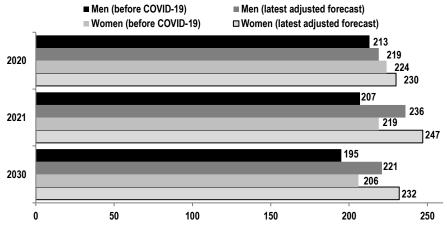


^{*} Note: Long-term corresponds to the twentieth-century average (1901-2000)



(2) Fairer economies. Unfortunately, the current health crisis will lead to an increase in inequality and poverty levels. Many of the discussions focused on the urgency of carrying out strategies for sustained growth, had as a frame of reference the latest update of the World Economic Outlook document that the International Monetary Fund also published last week. In that forum, its chief economist, Gita Gopinath, warned that 90 million people will join the levels of extreme poverty in the world between 2020 and 2021, reversing the trend observed in the last two decades. It has also been very unfortunate that by 2022, still 110 of the 190 countries that make up the IMF will not be able to return to the levels of economic activity prior to the pandemic, something that will make it difficult to reduce the poverty gap. The economists gathered in this year's virtual edition of Davos recognized the strong effort of governments to implement an ultra-lax and unprecedented fiscal policy that can mitigate the negative effects on the economy, although they have also warned that these will not be enough to prevent the increase in poverty levels worldwide. Similarly, gender inequality could increase significantly, with 247 million women aged fifteen and over expected to live on less than US \$ 1.90 a day in 2021, which compares with 236 million in 2019 prior to the pandemic (see chart below).

People living on extreme poverty by gender* Millions



*Note: Defined as people aged 15+ with daily income of less than US\$1.90 per day Source: United Nations Development Programme (UNDP)

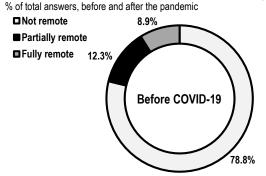
(3) Tech for good. One issue that the World Economic Forum has tried to warn in recent years has been the readiness and analysis of challenges and opportunities that the Fourth Industrial Revolution brings with it. In this paradigm shift, a much more intensive use of artificial intelligence and cyberphysical systems are incorporated, in tandem with significant innovations carried out in transport and telecommunications. There is a key role of the Internet of Things, as well as an evolution towards Industry 4.0. In the words of Klaus Shwab, this Fourth Industrial Revolution, unlike the previous one, does not involve isolated technologies that emerge in themselves, but rather the coordination of the previous technological infrastructure (i.e. the digital revolution) in new systems that converge with each other. In the Davos 2021 agenda it was recognized that technology greatly assisted the strategy to contain the adverse effects of the pandemic, and can be an ally in the transition towards the new normal.

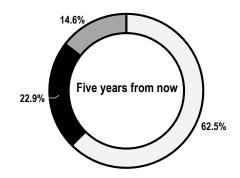


However, voices also emerged warning that the disruptive shocks of technological advance, together with the problems caused by the Coronavirus, could generate even higher levels of inequality. The debate has been very important, and many of these issues will probably be discussed at the annual *Global Technology Governance Summit* that will be held in Tokyo, Japan on April 6-7 this year.

(4) Society and future of work. The Coronavirus pandemic brought with it an unimaginable acceleration in the way all of us have incorporated technological advancements into our daily lives. Home office -or teleworking-, was a quick response to a world that had to face significant mobility restrictions, quarantines, lockdowns and contingency policies to avoid further infections. However, the other side of the digitization and automation process is related to the unemployment it has generated and the challenge for the global labor market in the medium term. In fact, remote work could double permanently in the next 5 years according to an *Upwork* study presented at this year's World Economic Forum (see chart below). In this complex labor context, the Director-General of the International Labor Organization, Guy Ryder, warned about the need for the economic policy response to be focused on preparing people for the future of work, through education and training, as well as attending the requirements for higher productivity. Beyond the inequality in the population that we have already commented, this structural change could also have implications in the real estate sector, in the transportation industry, in business hosting, telecommunications, just to mention a few.

US: Work teams/departments that plan to work remotely*





^{*} Note: Survey conducted between October 2^{1st} to November 7^{th} to 1,000 hiring managers Source: Upwork

(5) Better Business. This was a topic of great interest and debate among the main global business leaders: The search for a fairer balance in environmental and social aspects. Despite the unprecedented shock caused by the Coronavirus, the business community continues to focus on transforming business plans and philosophies of mission and vision towards the evolution of sustainable and inclusive organizations. The pandemic has forced all economic agents to reinvent themselves and face new challenges. Today more than ever, more coordinated public and business policies will be required towards a common goal, focused on sustainability. As previously mentioned, the implementation of ESG policies has been a first step in an evolution towards business ecosystems that have a favorable impact on society, the environment and all the people who have an interest in the company (i.e. main stakeholders) in the short, medium and long terms.



- (6) Healthy futures. Health-related issues are those with the highest frequency in Internet search algorithms today (e.g. Google trends) for obvious reasons of the pandemic. However, for several years they have gained special attention in this type of large-scale international forums. In fact, the concept of health has evolved beyond the physical, incorporating emotional factors. Mental health has become one of the main factors that public and private policies have tried to address. In general, the world has seen greater spending by governments to attend health issues, also helping the use of technology that is much more powerful and accessible every day. In this context, the concept of "precision medicine" has gained further popularity and was one of the most discussed in the virtual forum this year.
- (7) Beyond geopolitics. Within UN's Sustainable Development Agenda, a call has been made to improve the conditions of humanity –and of the entire planet in general– through 17 Sustainable Development Goals (SDG) as part of the 2030 agenda. The 16th objective is "Promote just, peaceful and inclusive societies". In this seventh topic within the World Economic Forum Davos 2021, the analysis focused mainly on the strategies that must be adopted to achieve this goal, especially with the challenges derived from the pandemic, as well as a polarization of society in several countries. Overall it relies on fostering peaceful and inclusive societies for sustainable development, facilitate access to justice for all and create effective, accountable and inclusive institutions at all levels.

Final remarks and reflections from Davos 2021. The 51st edition of the World Economic Forum Davos 2021 was characterized by the need for international cooperation to address the future of humanity and the planet after the Coronavirus pandemic. For several years the world has tried to sail through very important paradigm shifts such as technological advancement, social and demographic changes, as well as environmental challenges. However, this year has been very special due to the economic and health conditions that the whole world is going through. At Banorte, we have had the privilege of actively participating in previous editions -both in-person and virtually-, since we consider that the World Economic Forum is a highly relevant summit due to the quality of the attendees and the topics that are addressed. We believe that today, more than ever, global coordination is required to address the strong challenges that we have experienced since 2020 due to COVID-19, starting with a fast and efficient immunization, as well as the consequences that we could see in the coming years. Many of these topics are likely to continue to be addressed by top world leaders, with very important monitoring at the special edition in Singapore on May 25-28.



Certification of Analysts.

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Eridani Ruibal Ortega and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD SELL	When the share expected performance is similar to the MEXBOL estimated performance. When the share expected performance is lower than the MEXBOL estimated performance.
SELL	when the share expected performance is lower than the INEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

GRUPO FINANCIERO BANORTE	S.A.B. de C.V.		
Research and Strategy Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázguez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research and Financial M	arket Strategy		
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research			
uan Carlos Alderete Macal, CFA Francisco José Flores Serrano	Director of Economic Research Senior Economist. Mexico	juan.alderete.macal@banorte.com	(55) 1103 - 4046 (55) 1670 - 2057
Katia Celina Goya Ostos	Senior Economist, Mexico Senior Economist, Global	francisco.flores.serrano@banorte.com katia.goya@banorte.com	(55) 1670 - 2957 (55) 1670 - 1821
uis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manual iimanaz@hanarta aam	(EE) E060 1671
	Director of infarket Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
eslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Equity Strategy			
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
osé Itzamna Espitia Hemández /alentín III Mendoza Balderas	Senior Strategist, Equity	jose.espitia@banorte.com valentin.mendoza@banorte.com	(55) 1670 - 2249 (55) 1670 - 2250
íctor Hugo Cortes Castro	Senior Strategist, Equity Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 2250 (55) 1670 - 1800
ridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 275
uan Barbier Arizmendi, CFA	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746
Corporate Debt	D. 1. 10	1 1 1 10	(55) 5000 4070
Fania Abdul Massih Jacobo Hugo Armando Gómez Solís	Director of Corporate Debt Senior Analyst, Corporate Debt	tania.abdul@banorte.com	(55) 5268 - 1672 (55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	hugoa.gomez@banorte.com gerardo.valle.trujillo@banorte.com	(55) 1670 - 2247 (55) 1670 - 2248
Economic Studies			
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996
lejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
lejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Serardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
orge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
uis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
izza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
/íctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 5004 - 1454