

Additional improvements in the labor market in February

- **Unemployment rate (February; nsa): 2.72%; Banorte: 3.02%; consensus: 3.04% (range: 2.90% to 3.11%); previous: 3.00%**
- **Part-time workers: 7.4% (previous: 7.7%); Participation rate: 60.2% (previous: 60.3%)**
- **In February 10.0 thousand jobs were lost, contrasting with its usual trend, albeit coming also after a surprising increase in the previous month –which is characterized by job losses–**
- **The labor force dropped by 182.9 thousand, with those unemployed down 173.0 thousand. The latter explains the decline in the unemployment rate**
- **As such, the participation rate moved lower, while the part-time rate declined at the margin. Outside of the labor force, those catalogued as ‘available for work’ decreased by 187.1 thousand, with those ‘not available’ increasing by 231.2 thousand**
- **Seasonally adjusted, the unemployment rate declined to 2.79% from 2.90%, a new historical low**
- **In the informal sector, 391.1 thousand jobs were added, with the formal sector showed 401.0 thousand less. As such, the informality rate picked up to 55.5% (previous: 54.8%)**
- **Average hourly wages moderated to \$52.18 (previous: \$52.70), resulting in a +8.1% y/y advance, in our view still helped by the 20% minimum wage increase**
- **We believe the labor market will maintain its strength in coming months, even eyeing additional gains in some fronts. In this sense, it will remain as a key support for domestic demand throughout the year**

10.0 thousand jobs were lost in February, but the unemployment rate fell further. With original figures, the unemployment rate stood at 2.72% (graph below, left), well below consensus (3.04%) and our estimate (3.05%). The result contrasts with its typical seasonal pattern, recalling that this metric tends to move higher in the first months of the year. Using seasonally adjusted figures, the unemployment rate stood at 2.79% (previous: 2.90%), a new historical low since the series is available (2005) for a second month in a row. Back to original data, the labor force dropped by 182.9 thousand, with -10.0 thousand less employees and -173.0 thousand unemployed. We must say that seeing jobs lost was somewhat surprising considering that this period is usually the first higher after declining in the previous two. Nevertheless, we also had a surprise in January, as 409.3 thousand positions were added. Similarly, the labor force tends to increase, explaining a great part of the abovementioned increases. Hence, the participation rate declined to 60.2% (previous: 60.3%). Meanwhile, people outside of the labor force increased by 44.1 thousand, with less people catalogued as ‘available’ (-187.1 thousand), but with a relevant increase in those ‘not available’ (231.2 thousand). In our view, these figures confirm that the labor market remains solid, which is undoubtedly favorable for economic activity.

March 31, 2023

www.banorte.com
@ analisis_fundam

Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and
Financial Markets Strategy
juan.alderete.macal@banorte.com

Francisco José Flores Serrano
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com

Yazmín Selene Pérez Enríquez
Senior Economist, Mexico
yazmin.perez.enriquez@banorte.com

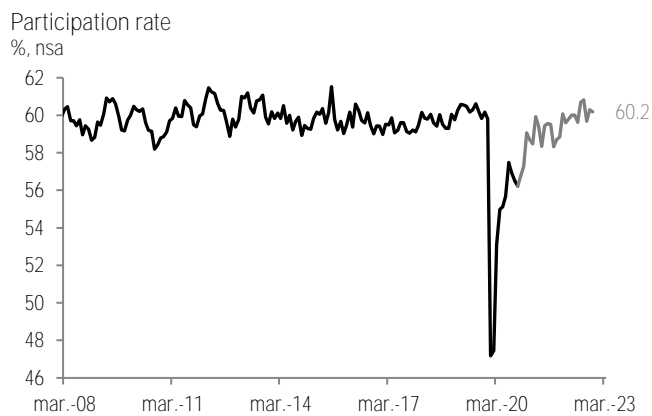
Cintia Gisela Nava Roa
Senior Economist, Mexico
cintia.nava.roa@banorte.com

Document for distribution among the
general public

In this backdrop, total employees reached 58.4 million. As in previous reports, and to better reflect labor market conditions, we added those ‘available for work’ not in the labor force both to the unemployed and the labor force. With this, the ‘expanded’ unemployment rate stood at 10.4%, lower than in January (-49bps), and resuming its downward trend.



Note: Dotted lines correspond to data obtained through the phone-only survey. The grey line indicates the hybrid survey
Source: Banorte with data from INEGI



Note: Dotted lines correspond to data obtained through the phone-only survey. The grey line indicates the hybrid survey
Source: Banorte with data from INEGI

Formal employees and primary sector jobs lower. The informal sector added 399.1 thousand jobs, while the formal sector subtracted 401.0 thousand jobs. The latter is below IMSS data, which showed +175.9 thousand jobs (original figures). As a result, the informality rate surged to 55.5% (previous: 54.8%). By sectors, primary activities concentrated losses (-809.9 thousand), albeit with gains in industry (+657.9 thousand) and services (103.8 thousand). Within the second one, all subsectors gained, although highlighting construction (+395.3 thousand) and manufacturing (244.4 thousand). In the latter, performance was mixed, with +469.2 thousand in professional services, although with -371.1 thousand in government. On the other hand, the part-time rate declined to 7.4%, lower than its long-term average. Finally, the average hourly wage was at \$52.18, moderating by \$0.51 vs. the previous month. In annual terms it grew 8.1% y/y (previous: +11.1%), still supported by the 20% minimum wage increase.

INEGI's employment report

Non-seasonally adjusted figures

%	Feb-23	Jan-23	Difference
Unemployment rate	2.72	3.00	-0.28
Participation rate	60.2	60.3	-0.1
Part-time workers rate	7.4	7.7	-0.3
Formal employment	44.5	45.2	-0.7
Informal employment ¹	55.5	54.8	0.7
Working in the informal economy	29.0	27.5	1.5
Working in the formal economy	26.5	27.3	-0.8

Note: Differences might not match due to the number of decimals allowed in the table
Source: INEGI

We expect labor market strength to extend further, which would be a catalyst for consumption this year. In our view, the labor market is in a very favorable position, showing added strength in a positive economic environment.

¹ Informal employment considers workers not affiliated to the Social Security Institutes (IMSS and ISSSTE) and the armed forces. However, those in the formal economy do pay some form of income tax

Despite recognizing some risks for economic activity, we believe this market will maintain its resilience throughout the year, representing a key support for several sectors, especially consumption.

In our view, several engines suggest stronger dynamism, including: (1) Relatively [favorable signals for economic activity](#) in the short term; (2) Lower inflationary pressures in several key sectors; and (3) the boost from investment related to [nearshoring](#). On the latter, several companies and organizations have talked about potential gains. According to a *ManpowerGroup* survey, 52% of companies in the country's northeast mentioned that they expect to hire new workers, much higher than the national average of 29%. Analysts from this consultancy attributed this difference to nearshoring, arguing also that the most favorable responses were seen in logistics, transportation, and the auto sector. Moreover, expectations about the quality of employment have also improved. Ana Gutiérrez, IMCO's coordinator for International Trade and the Labor Market, commented that this: *"...opens the possibility of higher workers' income, not only in maquiladoras or the auto sector, but also in other activities..."*

Regarding wages, we expect growth to continue throughout the year, with those above the minimum benefitted by the 'lighthouse effect'. Nevertheless, we will stay attentive to companies' actions as they were already facing other cost pressures, which in turn drove final prices higher. Nevertheless, on an aggregate level, the rise in households' real disposable income should foster consumption growth, in turn helping GDP.

Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Paola Soto Leal, Daniel Sebastián Sosa Aguilar and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Alejandro Padilla Santana	Chief Economist and Head of Research	alejandropadilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godínez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research			
Juan Carlos Alderete Macal, CFA	Executive Director of Economic Research and Financial Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katía Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
Yazmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Cintia Gisela Nava Roa	Senior Economist, Mexico	cintia.nava.roa@banorte.com	(55) 1103 - 4000
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy			
Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed Income and FX Strategy			
Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Isaías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy			
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Carlos Hernández García	Senior Strategist, Equity	carlos.hernandez.garcia@banorte.com	(55) 1670 - 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Paola Soto Leal	Strategist, Equity	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 1746
Corporate Debt			
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugo.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandrocervantes@banorte.com	(55) 1670 - 2972
José Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
Miguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
José De Jesús Ramírez Martínez	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar	Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Andrea Muñoz Sánchez	Analyst, Quantitative Analysis	andrea.munoz.sanchez@banorte.com	(55) 1103 - 4000
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.cebaldos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	raul.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
Víctor Antonio Roldán Ferrer	Head of Commercial Banking	victor.rolan.ferrer@banorte.com	(55) 1670 - 1899