🞜 BANORTE

Banxico – We see a terminal rate of **11**.50% after a moderation in the hiking pace

- Today, Banxico's Board raised the reference rate by 25bps to 11.25%, in line with our call and consensus expectations
- The decision was unanimous, as in the previous occasion. We believe the tone of the statement was less hawkish, noting that:
 - (1) The forward guidance leaves the door open to an additional hike in the next meeting;
 - (2) Concerns over inflation seem to have decreased, noting the marginal downward revision in the forecast for the headline this year;
 - (3) Changes in the balance of risks for prices, recognizing recently positive dynamics due to some factors; and
 - (4) The expected convergence to the target remained at 4Q24
- In addition, they elaborated about the situation of the global and local banking sector, noting our country's strength
- Considering changes to the statement, along with our view for the Fed and improvements in the inflation outlook, we now expect only one more 25bps hike in May. This implies a terminal rate of 11.50% (previous: 11.75%), level at which it would stand at least until the end of the year. Nevertheless, risks remain tilted to the upside, possibly resulting in additional rate increases
- The market sees the end of the hiking cycle very near

Banxico hikes 25bps, in line with expectations. With this, the reference rate reaches 11.25%. The vote was unanimous, as in the previous decision. We believe the statement showed a less hawkish tone, with important changes in several fronts. In our opinion, the most relevant one was in the forward guidance, which has become quite important in the last few decisions. Specifically, they now mention that "...For its upcoming decision, the Board will take into account the inflation outlook, considering the monetary policy stance already attained...". We believe this leaves the door open to an additional increase in May, albeit also suggesting that the end of the tightening cycle might be very close, or even that it may have already been reached. On the other hand, adjustments to their inflation forecasts were much more modest -especially for the headline- (see section below). They reaffirmed their confidence and the resilience of the domestic financial sector amid problems in the US and Europe. Considering these changes, as well as our view of fewer Fed hikes given risks on the banking sector in that country -including their potential impact on growth and inflation- and a slight improvement in the inflation outlook, we adjust our call. Specifically, we now anticipate only one more 25bps hike in May, taking the rate to 11.50%, which would be its terminal level for this cycle. After this, we expect it to remain unchanged at least for the remainder of the year, with cuts materializing sometime in 1H24.

March 30, 2023

www.banorte.com @analisis_fundam

Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com

Juan Carlos Alderete Macal, CFA

Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com

Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com

Fixed income and FX Strategy

Manuel Jiménez Zaldívar Director of Market Strategy manuel.jimenez@banorte.com

Leslie Thalía Orozco Vélez Senior Strategist, Fixed Income and FX Ieslie.orozco.velez@banorte.com

Isaías Rodríguez Sobrino Strategist, Fixed Income and FX isaias.rodriguez.sobrino@banorte.com

Banxico's 2023 policy decisions

Date	Decision
February 9th	+50bps
March 30th*	+25bps
May 18 th	
June 22 nd	
August 10 th	
September 28th	
November 9th	
December 14th	
*Minutes of the decision	to be released on

*Minutes of the decision to be released on April 13th. Source: Banxico

Document for distribution among the general public

Lower concerns on inflation, albeit with the core still in focus. Similar to previous decisions, this latter component remains in the eye of the storm. The Board mentioned again pressures in processed foods and in some services. Nevertheless, it seems that the outlook for the headline improved, at least at the margin, considering downward surprises in the last three fortnights and revisions in both inflation forecasts. Regarding the latter, the average adjustment to the trajectories in 2023 was -10bps for the headline, while for the core it was by +8bps. For 2024 there were no revisions. As such, their expectation for the convergence to the target remained at 4Q24. We highlight that adjustments were considerably more modest than in the previous decision. Nevertheless, the balance of risks is still skewed to the upside, albeit in our opinion with lower conviction considering. Specifically, the main points both to the upside and downside were the same, albeit with changes in the remaining ones. Within the former, we note greater attention on the effects of an exchange rate depreciation given higher volatility. Meanwhile, in the latter, we point to a more relevant weight on the possibility of lower cost pressures.

Recognizing US and European banking problems, with a limited impact on our country. The Board stated that these difficulties have had a limited impact in Mexico's financial system, while reaffirming that local banking institutions exceed regulatory requirements in terms of liquidity and capitalization. They will remain attentive to its evolution and any impact to the domestic financial market, but the tone suggests high confidence in its resilience. In contrast with the Fed –which indicated that these issues could impact growth and inflation to the downside–, Banxico did not comment further. Nevertheless, it will be very interesting to analyze members' opinions on this issue in the minutes. If the US or the global economy decelerate, it could indeed benefit inflation; nevertheless, and contrary to said country, this could well be compensated by additional currency losses.

CPI forecasts

	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25
Headline										
Current	8.0*	7.5	6.3	5.3	4.8	4.2	3.7	3.4	3.1	3.1
Previous	8.0*	7.7	6.4	5.3	4.9	4.2	3.7	3.4	3.1	
Difference (bps)		-20	-10	0	-10	0	0	0	0	
Core										
Current	8.4*	8.3	7.5	6.2	5.0	4.1	3.5	3.2	3.1	3.1
Previous	8.4*	8.2	7.3	6.2	5.0	4.1	3.5	3.2	3.1	
Difference (bps)		10	20	0	0	0	0	0	0	

Source: Banco de México. *Observed data

From our Fixed Income and FX strategy team

The market sees the end of the hiking cycle very near. The reaction of local rates was subdued, as the market was convinced of a 25bps increase. However, the tone of the statement was interpreted as less hawkish, so Mbonos and TIIE-IRS swaps erased the modest losses of the session, averaging gains of 5bps and 11bps, respectively. The market will continue to assess whether Banxico will raise the benchmark rate for one last time in May (+25bps) before ending the restrictive cycle that began in June 2021.



It is worth noting that, during the recent financial turmoil, the curve priced-in a view of benchmark rate cuts for the second half of the year of up to -102bps; however, this view has lost steam to -72bps, following more optimism about the banking sector. Going forward, we believe that short-term rates will continue to correct this scenario and nominal yield curves will deepen their inversion once again. The spread between 2- and 30-year Mbonos stands at -130bps after narrowing to -107bps during the latest stress episode, and -184bps at the beginning of the month. Furthermore, the Mexican peso erased all session's gains, going from 18.05 to 18.12 per dollar. Subsequently, it stabilized at 18.10 (-0.1%). In our view, the Mexican peso will maintain an appreciation bias, supported by high interest rates and solid macroeconomic fundamentals. Hence, we see very feasible a new attempt to breach the technical floor of 18.00 per dollar in the short-term.



Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Paola Soto Leal, Daniel Sebastián Sosa Aguilar and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in guestion, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

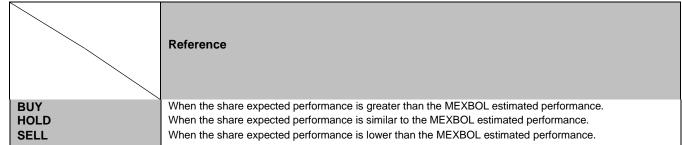
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1% of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy	S.A.D. ue C.V.			
Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043	
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967	
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251	
ourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261	
/laría Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000	
Economic Research				
luan Carlos Alderete Macal, CFA	Executive Director of Economic Research and Financial Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046	
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957	
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821	
azmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694	
Cintia Gisela Nava Roa	Senior Economist, Mexico	cintia.nava.roa@banorte.com	(55) 1103 - 4000	
uis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270	
Market Strategy				
lanuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671	
Fixed income and FX Strategy				
eslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698	
saías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144	
Equity Strategy				
Aarissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719	
osé Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249	
arlos Hernández García	Senior Strategist, Equity	carlos.hernandez.garcia@banorte.com	(55) 1670 - 2250	
íctor Hugo Cortes Castro aola Soto Leal	Senior Strategist, Technical Strategist, Equity	victorh.cortes@banorte.com paola.soto.leal@banorte.com	(55) 1670 - 1800 (55) 1103 - 4000 x 174	
		paola.solo.ieal@banone.com	(55) 1105 - 4000 X 174	
Corporate Debt Iugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247	
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248	
•	Analysi, colporate best	gerardo.vanc.trajino@barioric.com	(33) 1070 - 2240	
Quantitative Analysis Nejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alaiandro convantos@banorto.com	(55) 1670 - 2972	
losé Luis García Casales	Director of Quantitative Analysis	alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com	(55) 8510 - 4608	
	Senior Analyst, Quantitative Analysis			
/liguel Alejandro Calvo Domínguez osé De Jesús Ramírez Martínez		miguel.calvo@banorte.com	(55) 1670 - 2220	
	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000	
)aniel Sebastián Sosa Aguilar Indrea Muñoz Sánchez	Analyst, Quantitative Analysis Analyst, Quantitative Analysis	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000	
	Analysi, Guannialive Analysis	andrea.munoz.sanchez@banone.com	(55) 1103 - 4000	
Wholesale Banking	·	ç		
rmando Rodal Espinosa		_	(55) 1670 - 1889	
	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889	
lejandro Aguilar Ceballos	Head of Wholesale Banking Head of Asset Management	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros arlos Alberto Arciniega Navarro	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros arlos Alberto Arciniega Navarro erardo Zamora Nanez	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros carlos Alberto Arciniega Navarro cerardo Zamora Nanez orge de la Vega Grajales	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423	
lejandro Aguilar Ceballos Iejandro Eric Faesi Puente Iejandro Frigolet Vázquez Vela Irturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan izza Velarde Torres	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676	
Nejandro Aguilar Ceballos Nejandro Eric Faesi Puente Nejandro Frigolet Vázquez Vela Nuturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales Nuis Pietrini Sheridan izza Velarde Torres Osvaldo Brondo Menchaca	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423	
lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros carlos Alberto Arciniega Navarro cerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan izza Velarde Torres Isvaldo Brondo Menchaca caúl Alejandro Arauzo Romero	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Investment Banking, Leasing and Factoring Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910	
Nejandro Aguilar Ceballos Nejandro Eric Faesi Puente Nejandro Eric Faesi Puente Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Iorge de la Vega Grajales .uis Pietrini Sheridan izza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking Head of Corporate Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com alejandro.arauzo@banorte.com alejandro.arauzo@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 5249 - 6423 (55) 5004 - 1423 (55) 5261 - 4910 (55) 5004 - 1051	
Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Iorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Devaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez /íctor Antonio Roldan Ferrer	Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Investment Banking, Leasing and Factoring Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910	