Domestic demand – Positive trend continues in January

- Gross fixed investment (January): 8.6% y/y (nsa); Banorte: 4.0%; consensus: 4.0% (range: 2.8% to 7.9%); previous: 7.6%
- Private consumption (January): 6.9% y/y (nsa); previous: 7.7%
- Investment increased 2.2% m/m, stringing four months higher. Construction rose 4.8%, boosted by non-residential (14.0%). However, machinery and equipment backtracked 1.1% dragged by the imported component (-7.1%)
- Consumption grew 0.3%, confirming its upward trend. The move was led by services, which increased 0.8%. This was a positive surprise given a more challenging epidemiological backdrop
- Domestic demand keeps recovering, with evidence of higher dynamism in consumption, while risks for investment persist. In that sense, we expect the first to have a greater impact on this year's GDP growth

Investment accelerates in January. Investment came in at 8.6% y/y (see <u>Chart 1</u>), better than consensus, which in turn matched our forecast of 4.0%. By sectors, machinery and equipment stood at 6.6%, meanwhile construction reached 10.0% –still with a favorable base effect— (see <u>Chart 2</u>). Details by subsectors can be seen in <u>Table 1</u>.

Sequentially (using seasonally adjusted figures), investment grew 2.2% m/m (Chart 3), achieving its fourth consecutive increase, not having seen such a period since mid-2008. With this, the sector stood 0.7% higher than February 2020' -used as a pre-pandemic metric- and 13.1% below its historical high on September 2015 (Chart 4). Construction was strong (4.8%) and much more positive than in the industrial production report —with strong movements in the 'related services' item in the last couple of months—. Similar to previous periods, strength concentrated in non-residential (14.0%). In our opinion, this was driven by the acceleration in infrastructure projects by the federal government, especially the Felipe Ángeles International Airport –considering its inauguration by the end of March-. Meanwhile, residential came in at -2.7%, still with some weakness likely associated still to hefty cost increases in the sector. Machinery and equipment declined 1.1% (Table 2), dragged by the imported component (-7.1%). This was larger than suggested by capital goods imports within the trade balance, supporting our hypothesis that figures in said report are skewed to the upside by higher prices. The domestic surprised to the upside at +8.0%. This is quite positive considering signs from various subsectors within manufacturing -including transportation—anticipating more of an impact from supply disruptions, higher contagions and work absenteeism.

Consumption consolidates its recovery trend. The figure came in at 6.9% y/y, with a more positive base effect at the margin (Chart 5). Categories that benefited most from this were still imported goods (9.6%) and services (11.4%), while domestic goods were lower (2.4%).

April 6, 2022

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFA Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

Francisco Flores
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com

Yazmín Pérez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Winners of the award for best economic forecasters for Mexico in 2021, granted by *Refinitiv*



Document for distribution among the general public



We think activity may have slowed down due to the increase in COVID-19 cases, although still supported by the general recovery trend of recovery. For details see Table 3.

With seasonally adjusted figures, consumption grew 0.3% m/m (Chart 7) adding seven months up an accumulating +4.2% in this period. We believe the slowdown relative to the previous month is explained by several factors, including: (1) A deterioration in epidemiological conditions, with a moderate impact on mobility; (2) lower employment levels; (3) persistent price pressures; and (4) a more challenging base effect. However, stability in other fundamentals (e.g. remittances and credit), as well as less concerns about the virus –due to progress of the vaccination campaign— could have lessened the impact. Inside, services remained positive (+0.8%), with domestic goods down just 0.2%. On the other hand, imported goods fell 1.0% (Table 4), consistent with the deceleration in this category within the trade balance. With these results, consumption is 0.8% below its historical high (July 2019) and matched the level on February 2020 (Chart 8).

Divergence in the recovery between investment and consumption will probably continue. Even though the outlook for activity in the short-term seems favorable, as we have <u>mentioned recently</u>, we consider medium-term challenges persist, particularly for 2Q22. Thus, it is possible February and March remained better (considering available data), albeit with higher uncertainty starting in April.

More structurally, we believe consumption is better positioned to keep growing. We could see an acceleration in coming figures given a recovery in employment —which probably will extend to the rest of the year—, signs of higher wages, and payments of social programs being brought forward prior to the electoral ban (although leaving a gap in resources in the second quarter of the year). In addition, greater numbers of people returning to in-person work schemes could have a positive spillover in consumption categories. However, price pressures should weigh at the margin, especially given the negative shocks from the conflict in Ukraine. As such, the latter, along with the effects that a new variant or the increase in contagions could imply, are the most relevant short-term risks.

For investment, we think the outlook remains more complex. Particularly, construction costs have maintained an upward trend, which, along with likely increases in financing costs—due to Banxico's restrictive cycle— represent additional risks. Besides, 'machinery and equipment' could be limited by the latest wave of contagions in China, affecting both the imported category due to finished goods, along domestic sectors due to inputs used. However, other reports reflect dynamism in the development of industrial clusters in the north of the country. This mostly responds to nearshoring efforts of various US companies to diversify operations. Although positive, we believe the challenges described above are more worrying than those seen for consumption and may reduce part of the positive trend.



Gross Fixed Investment

Table 1: Gross fixed investment

% y/y nsa

	nsa			sa		
	Jan-22	Jan-21	2021	2020	Jan-22	Jan-21
Total	8.6	-11.5	10.0	-17.8	8.4	-10.6
Construction	10.0	-13.7	5.6	-17.2	9.6	-14.4
Residential	-4.8	-10.7	6.7	-15.8	-4.9	-11.0
Non-residential	24.7	-16.4	4.5	-18.6	23.9	-17.2
Machinery and equipment	6.6	-8.2	16.0	-18.7	5.9	-3.4
Domestic	9.0	-10.0	12.1	-20.1	7.7	-6.6
Transportation Equipment	5.3	-16.1	8.8	-25.8	3.7	-12.6
Other machinery and equipment	13.4	-1.8	16.4	-11.7	12.0	1.6
Imported	5.3	-7.2	18.6	-17.7	5.3	-1.4
Transportation Equipment	-4.2	-21.4	14.8	-34.7	1.4	-18.5
Other machinery and equipment	6.3	-5.2	19.1	-14.7	6.0	-2.2

Source: INEGI

Chart 1: Gross fixed investment

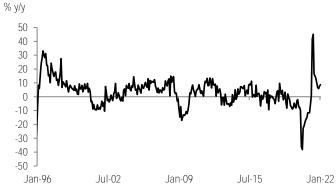
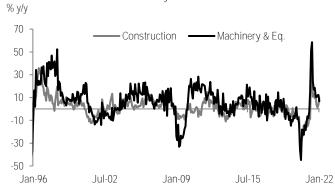


Chart 2: Gross fixed investment by sector



Source: INEGI

Table 2: Gross fixed investment % m/m sa; % 3m/3m sa

	% m/m			% 3m/3m	
	Jan-22	Dec-21	Nov-21	Nov'21-Jan'22	Oct-Dec'21
Total	2.2	1.1	0.5	1.5	0.3
Construction	4.8	-0.4	0.0	0.4	-0.5
Residential	-2.7	0.1	-1.0	-3.6	-2.3
Non-residential	14.0	-1.6	1.2	4.7	1.2
Machinery and equipment	-1.1	2.2	0.5	3.1	2.2
Domestic	8.0	5.2	-6.5	1.3	-0.7
Transportation Equipment	11.2	8.9	-12.5	-3.8	-5.6
Other machinery and equipment	4.8	5.4	-4.5	4.8	3.0
Imported	-7.1	4.1	2.4	3.3	2.8
Transportation Equipment	-11.7	1.0	21.4	5.8	-0.4
Other machinery and equipment	-6.2	3.9	0.8	3.3	3.1

Source: INEGI

Source: INEG

Chart 3: Gross fixed investment % m/m sa

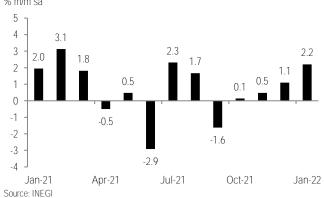


Chart 4: Gross fixed investment





Private consumption

Table 3: Private consumption

% y/y nsa

	nsa			sa		
	Jan-22	Jan-21	2021	2020	Jan-22	Jan-21
Total	6.9	-8.7	8.2	-11.1	7.3	-7.1
Domestic	6.6	-9.2	6.5	-10.8	6.8	-8.1
Goods	2.4	-3.6	6.7	-7.7	2.7	-1.8
Durables	3.2	-8.8	13.0	-14.6		
Semi-durables	-4.5	-9.9	19.9	-23.2		
Non-durables	3.4	-2.0	4.0	-3.8		
Services	11.4	-14.8	6.2	-13.8	11.6	-14.5
Imported goods	9.6	-4.6	23.3	-13.0	9.9	1.1
Durables	17.1	-3.3	33.0	-24.6		
Semi-durables	34.3	-19.1	19.4	-8.4		
Non-durables	-7.4	2.9	18.3	-5.0		

Source: INEGI

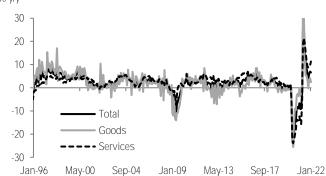
Chart 5: Private consumption

% y/y



Chart 6: Domestic consumption: Goods and services

% y/y



Source: INEGI

Table 4: Private consumption

% m/m sa; % 3m/3m sa

Source: INEGI

	% m/m		% 3m/3m		
	Jan-22	Dec-21	Nov-21	Nov'21-Jan'22	Oct-Dec'21
Total	0.3	1.5	0.7	2.3	1.9
Domestic	0.4	1.5	0.2	2.0	1.8
Goods	-0.2	1.7	0.0	1.4	1.2
Services	0.8	1.5	1.0	2.7	2.0
Imported goods	-1.0	2.2	1.3	3.7	2.4

Source: INEGI

Chart 7: Private consumption % m/m sa

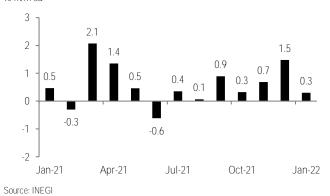
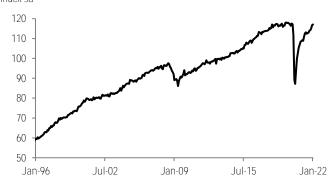


Chart 8: Private consumption Index sa



Source: INEGI



Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, José Luis García Casales, Yazmín Selene Pérez Enríquez, José Itzamna Espitia Hernández, Carlos Hernández García, David Alejandro Arenas Sánchez. Paola Soto Leal, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Daniela Olea Suárez, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Isaías Rodríguez Sobrino, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

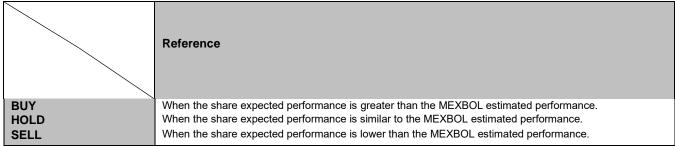
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research			
Juan Carlos Alderete Macal, CFA	Executive Director of Economic Research and Financial Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos Yazmín Selene Pérez Enríquez	Director of Economic Research, Global Senior Economist. Mexico	katia.goya@banorte.com yazmin.perez.enriquez@banorte.com	(55) 1670 - 1821 (55) 5268 - 1694
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy	Director of Market Strategy	mando.gimeneze banore.com	(55) 5266 1671
Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Isaías Rodríguez Sobrino	Analyst, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy	District of Fruits Civil		/EE) 1/30 4340
Marissa Garza Ostos José Itzamna Espitia Hernández	Director of Equity Strategy Senior Strategist, Equity	marissa.garza@banorte.com jose.espitia@banorte.com	(55) 1670 - 1719 (55) 1670 - 2249
Carlos Hernández García	Senior Strategist, Equity	carlos.hernandez.garcia@banorte.com	(55) 1670 - 2250
David Alejandro Arenas Sánchez	Senior Strategist, Equity	david.arenas.sanchez@banorte.com	(55) 1103 - 4000 x 275
Víctor Hugo Cortes Castro Paola Soto Leal	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
	Analyst	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 174
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
José Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
Daniela Olea Suárez	Senior Analyst, Quantitative Analysis	daniela.olea.suarez@banorte.com	55) 1103 - 4000
Miguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
·	-		
Víctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 1670 - 1899