🞜 BANORTE

GDP-proxy IGAE – Strong result in January, driven by services

- Global Economic Activity Indicator (January): 4.4% y/y; Banorte: 3.8%; consensus: 3.0% (range: 2.3% to 4.0%); previous: 2.6%
- With seasonally adjusted figures, the economy grew 3.6% y/y. This is higher than INEGI's *Timely Indicator of Economic Activity*, at +3.3%
- The economy climbed 0.6% m/m. The main boost came from services at 1.2% –with 6 out of 9 categories higher–, and industry flat (0.0%). Primary activities fell 5.7%
- This result confirms that activity got underway at a relatively quick pace at the start of 2023, supporting our above-consensus GDP forecast of 1.5%. We believe risks are tilted slightly to the upside, but we remain cautious because of heightened external risks

The economy grew 4.4% y/y in January. This was stronger than consensus (3.0%) but closer to our estimate (3.8%). With seasonally adjusted figures, growth was 3.6% y/y (<u>Chart 1</u>), better than <u>INEGI's *Timely Indicator of Economic Activity* at 3.3%. Back to original figures, <u>industry advanced 2.8%</u> (<u>Chart 3</u>) and services moved higher to 5.6% (<u>Chart 4</u>). Lastly, primary activities stood at -1.1% (<u>Chart 2</u>). For more details, see <u>Table 1</u>.</u>

Sequential uptick for a second month in a row. Activity grew 0.6% m/m (Chart 5), quite positive considering the +0.4% seen in December. Some tailwinds help explain the result, such as: (1) Strong consumption fundamentals; (2) renewed dynamism in international trade –mainly after China's reopening, but also with resilient US demand; and (3) continued interest in <u>nearshoring</u>. Among the challenges, we keep highlighting price pressures at the turn of the year –both for <u>consumers</u> and producers–, along continued expectations of additional monetary tightening. Despite of the latter, perceptions about a global recession declined in the period, which could have also helped. With this, the Mexican economy now stands 1.8% above its pre-pandemic level (February 2020), while it is also 0.1% higher than its previous historical high seen in September 2018 (Chart 7).

Services were the main driver, up 1.2% and adding two months on the upside. This is favorable as we perceived that the 'January crunch' was mentioned more significantly as a drag relative to recent years. Inside, performance was mostly positive, with six out of the nine subsectors higher. The main outperformers were transportation (+4.5%) –in line with stronger manufacturing and elevated air passenger figures–, lodging and restaurants (+3.3%) –consistent with strong hotel occupancy rates–, and retail sales (+2.4%) –echoing <u>yesterday's results</u>. Professional and support services also showed a somewhat large increase at +1.6%, albeit still as one of the main laggards in recent months. Declines were more modest, noting financial services (-0.8%), and education and healthcare (-0.5%).

March 24, 2023

www.banorte.com @analisis_fundam

Juan Carlos Alderete Macal, CFA Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com

Yazmín Selene Pérez Enriquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com

Document for distribution among the general public

Industry was unchanged at 0.0% (<u>Chart 6</u>), boosted by manufacturing (0.7%) –in our view on better external conditions– and a slightly lower push from mining (0.2%) –despite a setback in 'related services'. On the contrary, construction (-1.0%) faced an adverse base effect and higher prices. Lastly, primary activities fell 5.7%, erasing the accumulated gain of the previous two months (5.3%). Nevertheless, prices were relatively stable, in our view suggesting some resilience in the sector.

Positive results set-up an economic expansion in 1Q23. Considering today's figures, along timely indicators for February and March, we believe GDP likely kept growing in the first quarter, which would be its sixth period of sequential expansion. This is relevant as the outlook has become more challenging in the last few weeks, particularly due to external risks stemming from banking sector woes in the US and Europe.

Looking ahead, INEGI's *Timely Indicator of Economic Activity* for February suggests that the economy advanced further. This, despite some mixed signals in other timely data, such as weaker ANTAD sales. In contrast, IMEF's PMIs and hotel occupancy rates were stronger. Hard figures for March are still unavailable, but anecdotal evidence suggests that activity was at the worst resilient, and more dynamic at best. In addition, more modest price pressures could have a two-fold positive effect: (1) Improving the outlook for households' income; and (2) opening the possibility of less monetary tightening. However, we will look closely to upcoming data to have more clarity on performance. Considering only advanced signals for 1Q23, it is our take that data supports our above-consensus GDP forecast of 1.5%. Moreover, risks seem tilted slightly to the upside, but we remain cautious because of heightened external risks.

In this respect, the outlook has become increasingly uncertain. The focus is now on banks' financial situation in the US and Europe, which seems to have pushed global recession expectations higher. The immediate reaction has been that financial conditions, credit standards, and overall supply have likely become tighter, even if markets put into question how much central banks will keep rising rates. To counter this, we believe the Mexican economy has: (1) Resilient domestic fundamentals, expecting them to be a key support for consumption; (2) help from the continuation of government spending, both through social transfers and infrastructure outlays; and (3) the push from additional nearshoring efforts, expecting some of the short-term windfalls as soon as by the end of the year, despite the structural push likely being more visible in the medium-term.

TBANORTE

Table 1: Global economic activity indicator

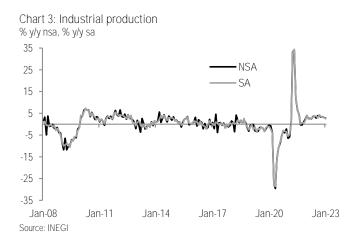
		%	y/y	nsa,	%	y/y	sa	
--	--	---	-----	------	---	-----	----	--

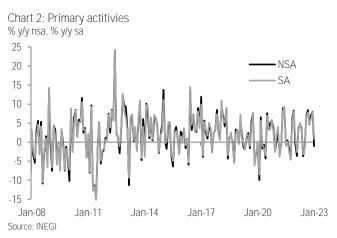
		% y/y	r, nsa		% y/	y, sa
	Jan-23	Jan-22	2022	2021	Jan-23	Jan-22
Total	4.4	1.6	2.9	4.5	3.6	1.7
Agriculture	-1.1	-0.6	3.2	2.6	0.9	1.5
Industrial production	2.8	4.0	3.3	5.4	2.5	3.9
Mining	-3.5	8.7	0.2	0.1	-3.9	8.0
Utilities	4.5	-0.2	3.6	-17.6	4.4	-0.3
Construction	3.0	2.9	0.4	8.0	2.9	3.2
Manufacturing	4.8	3.1	5.2	8.5	4.1	3.4
Services	5.6	0.6	2.7	4.2	4.5	0.9
Wholesale	9.9	1.7	6.9	9.6	7.2	1.9
Retail	8.2	3.8	4.1	10.5	5.6	4.4
Transport	8.8	17.9	11.8	11.9	8.3	18.3
Financial services	2.5	0.9	2.2	-0.1	2.9	1.4
Professional services	-0.3	-51.4	-34.7	-15.9	-0.7	-51.1
Education and healthcare services	0.8	3.9	2.1	2.8	0.2	3.9
Recreational services	5.8	11.0	9.3	8.9	6.1	11.7
Lodging services	15.5	49.9	26.3	30.4	15.6	50.5
Government services	0.9	-0.6	0.4	-1.8	1.2	-0.3

Source: INEGI

Chart 1: Global economic activity indicator % y/y nsa, % y/y sa









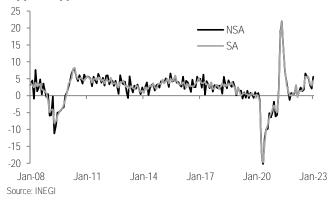


Table 2: Global economic activity indicator % m/m sa, % 3m/3m sa

		% m/m, sa		% 3m/3r	m, sa
	Jan-23	Dec-22	Nov-22	Nov'22-Jan'23	Oct-Dec'22
Total	0.6	0.4	-0.4	0.3	0.4
Agriculture	-5.7	0.5	4.7	1.2	2.1
Industrial production	0.0	0.7	0.2	1.0	0.8
Mining	0.2	1.0	-0.4	1.0	1.0
Utilities	0.8	1.2	0.4	1.3	-0.1
Construction	-1.0	2.6	1.3	3.8	3.0
Manufacturing	0.7	0.5	-0.4	0.2	-0.2
Services	1.2	0.4	-0.9	0.0	0.2
Wholesale	0.5	0.7	-1.4	-1.3	-1.1
Retail	2.4	0.7	-1.0	0.1	-0.6
Transport	4.5	-1.8	-0.6	0.4	0.6
Financial services	-1.7	2.3	0.2	1.3	1.3
Professional services	1.6	0.5	-0.8	-1.4	-3.3
Education and healthcare services	-0.5	1.0	0.2	1.5	0.9
Recreational services	0.3	0.9	1.0	0.5	-1.2
Lodging services	3.3	2.0	-1.5	0.7	1.8
Government services	-0.8	-0.6	0.0	-0.1	0.8

Source: INEGI







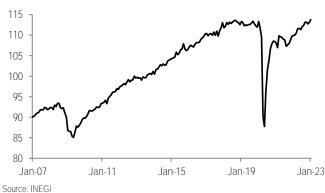


Chart 6: Industrial production and services % m/m sa

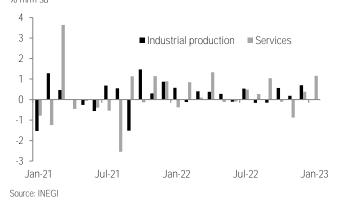
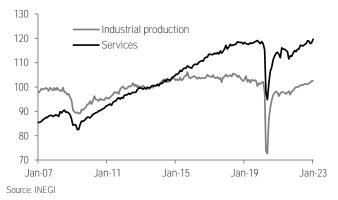


Chart 8: Industrial production and services Index 100 = 2013, sa





Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Paola Soto Leal, Daniel Sebastián Sosa Aguilar and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in guestion, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

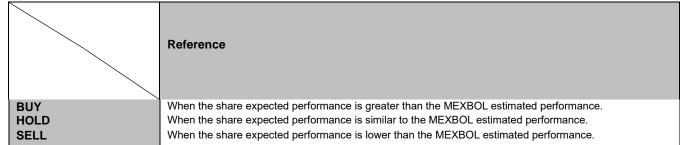
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1% of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
ourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research	Executive Director of Economic Research and Financial	iuan aldarata macal@hanarta.com	(EE) 1102 4044
luan Carlos Alderete Macal, CFA	Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
'azmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Cintia Gisela Nava Roa	Senior Economist, Mexico	cintia.nava.roa@banorte.com	(55) 1103 - 4000
uis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy			
lanuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy eslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
saías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 5208 - 1098
-	Strategist, Thed income, TX and Commodities	Isalas.iouliguez.sobiiio@ballone.com	(55) 1070 - 2144
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	mariaca garza@hanarta.com	(55) 1670 - 1719
losé Itzamna Espitia Hernández	Director of Equity Strategy	marissa.garza@banorte.com	. ,
Carlos Hernández García	Senior Strategist, Equity	jose.espitia@banorte.com carlos.hernandez.garcia@banorte.com	(55) 1670 - 2249 (55) 1670 - 2250
/íctor Hugo Cortes Castro	Senior Strategist, Equity Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 2250
Paola Soto Leal	Strategist, Equity	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 174
	Sirategisi, Equity	paola.solo.icale bahoric.com	(55) 1103 4000 x 1740
Corporate Debt ługo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
-			
Quantitative Analysis Nejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
losé Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
liguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
osé De Jesús Ramírez Martínez	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aquilar			
ימו ווכן סכטמטנומד סטימי המתחומו			. ,
5	Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
ndrea Muñoz Sánchez			. ,
ndrea Muñoz Sánchez	Analyst, Quantitative Analysis Analyst, Quantitative Analysis	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000
ndrea Muñoz Sánchez Wholesale Banking rmando Rodal Espinosa	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889
ndrea Muñoz Sánchez Wholesale Banking rmando Rodal Espinosa Jejandro Aguilar Ceballos	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282
ndrea Muñoz Sánchez Wholesale Banking rmando Rodal Espinosa Jejandro Aguilar Ceballos Jejandro Eric Faesi Puente	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640
Nndrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140
ndrea Muñoz Sánchez Wholesale Banking Irmando Rodal Espinosa Ilejandro Aguilar Ceballos Ilejandro Eric Faesi Puente Ilejandro Frigolet Vázquez Vela Irturo Monroy Ballesteros Carlos Alberto Arciniega Navarro	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Jejandro Aguilar Ceballos Jejandro Eric Faesi Puente Jejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127
ndrea Muñoz Sánchez Wholesale Banking rmando Rodal Espinosa lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros arlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423
Muñoz Sánchez Wholesale Banking rmando Rodal Espinosa lejandro Aguilar Ceballos lejandro Eric Faesi Puente lejandro Frigolet Vázquez Vela rturo Monroy Ballesteros carlos Alberto Arciniega Navarro cerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan izza Velarde Torres	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan izza Velarde Torres Sysvaldo Brondo Menchaca	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Private Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.fraesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Jejandro Aguilar Ceballos Jejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan izza Velarde Torres Disvaldo Brondo Menchaca Caúl Alejandro Arauzo Romero	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com luis.pietrini@banorte.com alejandro.arauzo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Iorge de la Vega Grajales Luis Pietrini Sheridan izza Velarde Torres Osvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Investment Banking and Structured Finance Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking Head of Corporate Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910 (55) 5004 - 1051
Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Dsvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez /íctor Antonio Roldan Ferrer	Analyst, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	daniel.sosa@banorte.com andrea.munoz.sanchez@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com luis.pietrini@banorte.com alejandro.arauzo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910