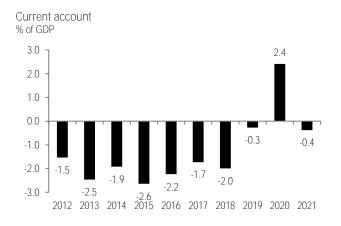
# Current Account – Surplus in 4Q21, driven by strength in remittances

- Current Account (4Q21): US\$3.0 billion surplus (0.2% of GDP); consensus: -US\$1.9bn (range: -US\$4.1bn to US\$3.6bn); previous: -US\$4.1bn
- In 2021, the current account accumulated a US\$4.9bn deficit, equivalent to -0.4% of GDP
- The current account surplus in 4Q21 stems from mixed results. The balances with a deficit were: goods (-US\$2.2bn), services (-US\$1.6bn) and primary income (-US\$7.2bn). On the contrary, the secondary income balance (which includes remittances) had a US\$14.0bn surplus
- Higher dynamism in both exports and imports reflect a partial recovery of global activity, albeit possibly skewed higher because of global inflationary pressures
- The capital account posted a deficit again, standing at -US\$12.9 million. The sum of the latter and the current account accumulated a surplus of US\$2.9bn
- As a counterpart, the financial account showed net lending to the rest of . the world of US\$2.9bn. This was mainly explained by an extension in 'portfolio investment' outflows, albeit partially offset by direct investment
- We expect the current account to show a deficit of around 1.0% of GDP in 2022, larger relative to 2021. The economic recovery will probably lead to a larger trade deficit than in the previous year. On the other hand, uncertainty, geopolitical tensions and global monetary policy normalization could result in relatively difficult external financing conditions

Current account with a surplus in 4Q21, but full-year 2021 with a deficit. The quarterly balance came in at US\$3.0bn (0.2% of GDP). With this, the current account accumulated a total deficit of US\$4.9bn in 2021 (-0.4% of GDP). This compares with a surplus of 2.4% of GDP in 2020. At the margin, the evolution of the current account still shows strong pandemic distortions, although moderating vs. the previous year as the economy recovered gradually.



general public Financial account 2.0

February 28, 2022

www.banorte.com @analisis fundam

Juan Carlos Alderete, CFA Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

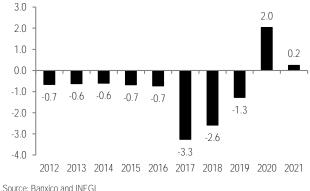
Francisco Flores Director of Economic Research, Mexico francisco.flores.serrano@banorte.com

Yazmín Pérez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Winners of the award for best economic forecasters for Mexico in 2021, granted by Refinitiv



Document for distribution among the



% of GDP

Despite the surplus, deficits prevail across the different subcategories of the current account. The current account surplus comes from mixed results in its different components, with most showing a modest and gradual recovery of domestic spending. By order of magnitude, we highlight the following moves. Primary income had a US\$7.2bn deficit, reflecting greater outflows from profits and interest payments, boosted by a decline in the income side. The goods' balance posted a US\$2.2bn deficit, with imports still outpacing exports given an uneven recovery of economic activity, still impacted by several bottlenecks. As such, although pre-pandemic levels of flows have been reached, we believe part of the acceleration obeys to an extension in global inflationary pressures. Meanwhile, the services balance managed a deficit of US\$1.6bn, where the main responsible –by flows– corresponds to the 'travel' category, with tourism from foreigners in the country reaching pre-pandemic levels and with six quarters to the upside. Meanwhile, the amount from Mexicans traveling abroad was more modest. Also important, we saw increases in transportation, reflecting both higher activity as well as price increase in this kind of services. Finally, the secondary income balance had a US\$14.0bn surplus, with remittances reinforcing its historically positive position. At the margin, different balances inside the current account seem to suggest higher dynamism of activity and international trade. Nevertheless, it is likely that there is an upward bias due to price pressures, which would not be reflected in 'real' indicators.

Balance of payments

2211	bilion		
$0 J \psi$	DIIIOII		

	4Q21	3Q21	4Q20	3Q20	2021	2020
Current account	2.96	-4.65	17.21	17.12	-4.87	26.21
Balance on goods and services	-3.84	-13.30	12.86	12.70	-22.88	22.75
Balance on goods	-2.24	-10.34	15.42	16.21	-11.47	33.98
Balance on services	-1.60	-2.96	-2.56	-3.51	-11.41	-11.23
Balance on primary income	-7.23	-4.92	-6.10	-6.13	-32.91	-36.62
Balance on secundary income	14.02	13.56	10.45	10.55	50.93	40.07
Capital account	-0.01	0.00	-0.01	-0.01	-0.05	-0.01
Financial account	2.91	-2.55	9.28	14.20	3.09	22.09
Financial account excluding reserve assets	7.07	-15.46	10.46	11.88	-7.20	10.10

Fuente: Banxico

**The capital account maintained a deficit in 4Q21.** This account came in at -US\$12.9 million, stringing six quarters in a row with higher net outflows. The result of this account complements the current account balance, with the sum giving as a result the country' excess savings, reaching US\$2.9bn.

**Net lending mainly due to portfolio investment.** The financial account reported a balance of -US\$2.9bn in 4Q21. Looking at the breakdown, portfolio investment showed that residents are acquiring more financial assets abroad compared to what non-residents are acquiring in Mexico –a trend that accumulates 6 consecutive quarters–. This is likely explained by a lower demand for domestic financial assets due to a portfolio reconfiguration by global investment funds, driven by increased risk aversion and changes to benchmarks –that now include China–, among other factors. By contrast, most of the flows to our country came from direct investment with a deficit of US\$8.5bn, which is still low relative to previous years.

Lastly, although financial account balance seems favorable and manages to cover the current and capital account deficits, caution is heeded due to: (1) A slower evolution of real investment flows; and (2) the trajectory of portfolio investments, albeit at the margin more positive considering an increase in holdings of Mexican financial assets in hands of foreigners at the start of 2022.

4Q21	3Q21	4Q20	3Q20	2021	2020
2.91	-2.55	8.75	-6.03	3.09	22.09
-8.53	-5.22	-5.11	-13.48	-32.34	-25.22
14.46	14.57	6.89	5.64	41.56	10.34
0.79	0.23	0.33	0.74	2.08	-1.80
0.35	-25.04	6.92	-0.74	-18.50	26.78
-4.16	12.91	-0.28	1.81	10.29	11.99
	2.91 -8.53 14.46 0.79 0.35	2.91 -2.55 -8.53 -5.22 14.46 14.57 0.79 0.23 0.35 -25.04	2.91-2.558.75-8.53-5.22-5.1114.4614.576.890.790.230.330.35-25.046.92	2.91-2.558.75-6.03-8.53-5.22-5.11-13.4814.4614.576.895.640.790.230.330.740.35-25.046.92-0.74	2.91         -2.55         8.75         -6.03         3.09           -8.53         -5.22         -5.11         -13.48         -32.34           14.46         14.57         6.89         5.64         41.56           0.79         0.23         0.33         0.74         2.08           0.35         -25.04         6.92         -0.74         -18.50

**Financial** account

**Data for 2021 is consistent with prevailing challenges and the post-pandemic recovery.** The year-end balance of payments, specifically the current account, is consistent with the reactivation of economic activity, both domestic as well as globally. Throughout 2021, distortions caused by COVID-19 remained, including new variants, increases in cases, and reimposition of restrictions. However, access to vaccinations, stimulus and population fatigue allowed for the reactivation of consumer goods' demand, and, to a lesser extent, services such as international tourism. In particular, Mexico benefited from stimulus in the US, both at the fiscal and monetary levels. Despite of the latter, global economic indicators showed that the last quarter was characterized by renewed slowdowns in the growth trend. In that sense, the Trade Barometer of the *World Trade Organization* estimated that in August 2021, trade levels reached pre-pandemic figures. On a more negative note, since October of last year a new fall was observed due to problems regarding ports closures and bottlenecks in production chains.

On the other hand, the performance of the financial account reflects international market trends, especially the behavior of portfolio investment. According to the IMF's *Global Financial Stability Notes*, global risk sentiment since 2020 has significantly impacted all types of portfolio flows. Nevertheless, recovery signs in 2021 were accompanied by a recovery in demand of debt bonds issued by emerging markets, although with a broad preference for hard currency bonds, and not so in equity and local currency bonds. According to this, financing through portfolio investment will probably continue to be highly concentrated in the non-financial public sector, in addition to registering higher support in terms of direct investment.



### Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, José Luis García Casales, Yazmín Selene Pérez Enríquez, José Itzamna Espitia Hernández, Carlos Hernández García, Paola Soto Leal, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Daniela Olea Suárez, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Isaías Rodríguez Sobrino, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### **Relevant statements.**

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

#### Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

#### Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

#### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

#### Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1% of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

#### Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

#### Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the insuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

## **BANORTE**

### GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261
Economic Research Juan Carlos Alderete Macal, CFA	Executive Director of Economic Research and Financial	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Markets Strategy Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
Yazmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy Nanuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy _eslie Thalía Orozco Vélez	Soniar Stratagist Fixed Income and EV	leslie.orozco.velez@banorte.com	(55) 5240 1400
Isaías Rodríguez Sobrino	Senior Strategist, Fixed Income and FX Analyst, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 5268 - 1698 (55) 1670 - 2144
Equity Strategy	· ···		()
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
losé Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Carlos Hernández García Víctor Hugo Cortes Castro	Senior Strategist, Equity Senior Strategist, Technical	carlos.hernandez.garcia@banorte.com victorh.cortes@banorte.com	(55) 1670 <b>–</b> 2250 (55) 1670 - 1800
Paola Soto Leal	Analyst	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 275
Corporate Debt	-		
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
-			
-	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Gerardo Daniel Valle Trujillo Quantitative Analysis	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Gerardo Daniel Valle Trujillo Ouantitative Analysis Alejandro Cervantes Llamas	Analyst, Corporate Debt Executive Director of Quantitative Analysis	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608
Gerardo Daniel Valle Trujillo Ouantitative Analysis Alejandro Cervantes Llamas	Analyst, Corporate Debt Executive Director of Quantitative Analysis	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas Iosé Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Head of Wholesale Banking	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889 (55) 5004 - 1282
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas Iosé Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Head of Wholesale Banking	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889
Serardo Daniel Valle Trujillo Quantitative Analysis Mejandro Cervantes Llamas losé Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Mejandro Aguilar Ceballos Mejandro Eric Faesi Puente	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com	<ul> <li>(55) 1670 - 2248</li> <li>(55) 1670 - 2972</li> <li>(55) 8510 - 4608</li> <li>(55) 1103 - 4000</li> <li>(55) 1670 - 2220</li> <li>(55) 1670 - 1889</li> <li>(55) 5004 - 1282</li> </ul>
Serardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Aliguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Head of Wholesale Banking Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com	<ul> <li>(55) 1670 - 2248</li> <li>(55) 1670 - 2972</li> <li>(55) 8510 - 4608</li> <li>55) 1103 - 4000</li> <li>(55) 1670 - 2220</li> <li>(55) 1670 - 1889</li> <li>(55) 5004 - 1282</li> <li>(55) 5268 - 1640</li> <li>(55) 5268 - 1656</li> </ul>
Serardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas losé Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro	Analyst, Corporate Debt         Executive Director of Quantitative Analysis         Director of Quantitative Analysis         Senior Analyst, Quantitative Analysis         Senior Analyst, Quantitative Analysis         Senior Analyst, Quantitative Analysis         Head of Wholesale Banking         Head of Asset Management         Head of Global Markets and Institutional Sales         Head of Sólida Banorte         Head of Investment Banking and Structured Finance	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez	Analyst, Corporate Debt Executive Director of Quantitative Analysis Director of Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Senior Analyst, Quantitative Analysis Head of Wholesale Banking Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services	gerardo.valle.trujillo@banorte.com alejandro.cervantes@banorte.com jose.garcia.casales@banorte.com daniela.olea.suarez@banorte.com miguel.calvo@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales	Analyst, Corporate DebtExecutive Director of Quantitative AnalysisDirector of Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisHead of Wholesale BankingHead of Asset ManagementHead of Global Markets and Institutional SalesHead of Sólida BanorteHead of Investment Banking and Structured FinanceHead of Transactional Banking, Leasing and Factoring	gerardo.valle.trujillo@banorte.com       alejandro.cervantes@banorte.com         jose.garcia.casales@banorte.com       daniela.olea.suarez@banorte.com         daniela.olea.suarez@banorte.com       miguel.calvo@banorte.com         miguel.calvo@banorte.com       alejandro.aguilar.ceballos@banorte.com         alejandro.faesi@banorte.com       alejandro.faesi@banorte.com         alejandro.faesi@banorte.com       alejandro.faesi@banorte.com         gerardo.aguilar.ceballos@banorte.com       arturo.monroy.ballesteros@banorte.com         gerardo.zamora@banorte.com       gerardo.zamora@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127
Gerardo Daniel Valle Trujillo Quantitative Analysis Mejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Nejandro Rodal Espinosa Nejandro Aguilar Ceballos Nejandro Eric Faesi Puente Nejandro Eric Faesi Puente Nejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales	Analyst, Corporate DebtExecutive Director of Quantitative AnalysisDirector of Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisHead of Wholesale BankingHead of Asset ManagementHead of Global Markets and Institutional SalesHead of Sólida BanorteHead of Investment Banking and Structured FinanceHead of Treasury ServicesHead of Transactional Banking, Leasing and FactoringHead of Government Banking	gerardo.valle.trujillo@banorte.com       alejandro.cervantes@banorte.com         jose.garcia.casales@banorte.com       daniela.olea.suarez@banorte.com         daniela.olea.suarez@banorte.com       miguel.calvo@banorte.com         miguel.calvo@banorte.com       armando.rodal@banorte.com         alejandro.aguilar.ceballos@banorte.com       alejandro.faesi@banorte.com         alejandro.frigolet.vazquezvela@banorte.com       arturo.monroy.ballesteros@banorte.com         gerardo.zamora@banorte.com       gerardo.zamora@banorte.com         jorge.delavega@banorte.com       jorge.delavega@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 2220 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres	Analyst, Corporate DebtExecutive Director of Quantitative AnalysisDirector of Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisHead of Wholesale BankingHead of Asset ManagementHead of Global Markets and Institutional SalesHead of Sólida BanorteHead of Investment Banking and Structured FinanceHead of Transactional Banking, Leasing and FactoringHead of Government BankingHead of Private Banking	gerardo.valle.trujillo@banorte.comalejandro.cervantes@banorte.comjose.garcia.casales@banorte.comdaniela.olea.suarez@banorte.commiguel.calvo@banorte.commiguel.calvo@banorte.comalejandro.aguilar.ceballos@banorte.comalejandro.faesi@banorte.comalejandro.faesi@banorte.comalejandro.faesi@banorte.comarturo.monroy.ballesteros@banorte.comcarlos.arciniega@banorte.comgerardo.zamora@banorte.comjorge.delavega@banorte.comluis.pietrini@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 2220 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez Miguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Jorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Dsvaldo Brondo Menchaca	Analyst, Corporate DebtExecutive Director of Quantitative AnalysisDirector of Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisHead of Wholesale BankingHead of Asset ManagementHead of Global Markets and Institutional SalesHead of Sólida BanorteHead of Investment Banking and Structured FinanceHead of Treasury ServicesHead of Transactional Banking, Leasing and FactoringHead of Private BankingHead Private Bank	gerardo.valle.trujillo@banorte.comalejandro.cervantes@banorte.comjose.garcia.casales@banorte.comdaniela.olea.suarez@banorte.commiguel.calvo@banorte.comarmando.rodal@banorte.comalejandro.aguilar.ceballos@banorte.comalejandro.faesi@banorte.comalejandro.frigolet.vazquezvela@banorte.comarturo.monroy.ballesteros@banorte.comcarlos.arciniega@banorte.comgerardo.zamora@banorte.comjorge.delavega@banorte.comluis.pietrini@banorte.comlizza.velarde@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676
Gerardo Daniel Valle Trujillo Quantitative Analysis Alejandro Cervantes Llamas losé Luis García Casales Daniela Olea Suárez Viguel Alejandro Calvo Domínguez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez lorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Dsvaldo Brondo Menchaca Raúl Alejandro Arauzo Romero	Analyst, Corporate DebtExecutive Director of Quantitative AnalysisDirector of Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisHead of Wholesale BankingHead of Asset ManagementHead of Global Markets and Institutional SalesHead of Sólida BanorteHead of Investment Banking and Structured FinanceHead of Transactional Banking, Leasing and FactoringHead of Government BankingHead of Private BankingHead of Private BankingHead of Specialized Banking Services	gerardo.valle.trujillo@banorte.comalejandro.cervantes@banorte.comjose.garcia.casales@banorte.comdaniela.olea.suarez@banorte.commiguel.calvo@banorte.commiguel.calvo@banorte.comalejandro.aguilar.ceballos@banorte.comalejandro.faesi@banorte.comalejandro.faesi@banorte.comalejandro.faesi@banorte.comgerardo.zamora@banorte.comcarlos.arciniega@banorte.comjorge.delavega@banorte.comluis.pietrini@banorte.comluis.pietrini@banorte.comluis.pietrini@banorte.comosvaldo.brondo@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423
Gerardo Daniel Valle Trujillo Ouantitative Analysis Alejandro Cervantes Llamas José Luis García Casales Daniela Olea Suárez	Analyst, Corporate DebtExecutive Director of Quantitative AnalysisDirector of Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisSenior Analyst, Quantitative AnalysisHead of Wholesale BankingHead of Asset ManagementHead of Global Markets and Institutional SalesHead of Sólida BanorteHead of Treasury ServicesHead of Treasury ServicesHead of Government Banking, Leasing and FactoringHead of Private BankingHead of Private BankingHead of Specialized Banking ServicesHead of Specialized Banking ServicesHead of Transactional Banking	gerardo.valle.trujillo@banorte.comalejandro.cervantes@banorte.comjose.garcia.casales@banorte.comdaniela.olea.suarez@banorte.commiguel.calvo@banorte.commiguel.calvo@banorte.comalejandro.aguilar.ceballos@banorte.comalejandro.faesi@banorte.comalejandro.faesi@banorte.comalejandro.faesi@banorte.comgerardo.zamora@banorte.comgerardo.zamora@banorte.comjorge.delavega@banorte.comluis.pietrini@banorte.comlizza.velarde@banorte.comosvaldo.brondo@banorte.comalejandro.arauzo@banorte.com	(55) 1670 - 2248 (55) 1670 - 2972 (55) 8510 - 4608 55) 1103 - 4000 (55) 1670 - 2220 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5004 - 1423