

Ahead of the Curve

Inflation to stay relatively high in 1H-Oct, as well as mixed signals for activity in 3Q21

- Inflation (1H-October).** We expect inflation at 0.52% 2w/2w (previous: 0.21%), higher than its 5-year average at 0.49%. The period is characterized by an adverse seasonality due to the start of the rollback of summer discounts to electricity tariffs. However, we identified other key trends both at the core and non-core levels, most of them negative. With these results, headline inflation would stand at 6.10% and the core at 4.99%, both higher than the average in September. As such, these results support our view that additional central bank tightening is needed, with hikes continuing in coming months.
- Timely Indicator of Economic Activity (September).** This release will include the first estimate for September, along revised figures for August. We believe the former, currently at 6.8% (sa), to be revised up. This would be driven by data published since, such as [industrial production](#). For September, signals are mixed. News on the epidemiological front were positive, but other timely figures such as [IMEF's PMIs](#) point to a more modest performance

October 15, 2021

www.banorte.com
@ analisis_fundam

 Juan Carlos Alderete, CFA
 Director of Economic Research
juan.alderete.magal@banorte.com

 Francisco Flores
 Senior Economist, Mexico
francisco.flores.serrano@banorte.com

Document for distribution among the general public

Mexico weekly calendar

DATE	HOUR (ET)	EVENT	PERIOD	UNIT	BANORTE	CONSENSUS	PREVIOUS
Tue 19-Oct	10:00am	International reserves	Oct-15	US\$ bn	--	--	198.5
Wed 20-Oct		Deadline for the approval of the Revenue Law by the Lower House					
Wed 20-Oct	7:00am	Timely Indicator of Economic Activity (sa)	September	% y/y	--	--	6.8
Wed 20-Oct	4:30pm	Citibanamex bi-weekly survey of economic expectations					
Thu 21-Oct	7:00am	Retail sales	August	% y/y	<u>5.6</u>	--	9.9
		sa		% m/m	<u>-1.2</u>	--	-0.4
Fri 22-Oct	7:00am	CPI inflation	1H Oct	% 2w/2w	<u>0.52</u>	--	0.21
				% y/y	<u>6.10</u>	--	6.13
		Core		% 2w/2w	<u>0.20</u>	--	0.13
				% y/y	<u>4.99</u>	--	4.93

Source: Banorte; Bloomberg

Proceeding in chronological order...

Weekly international reserves report. Last week, net international reserves decreased by US\$78 million, closing at US\$198.5 billion (please refer to the following table). According to Banxico's report, this was mainly explained by a negative valuation effect in institutional assets. So far this year, the central bank's international reserves have increased by US\$2.8 billion.

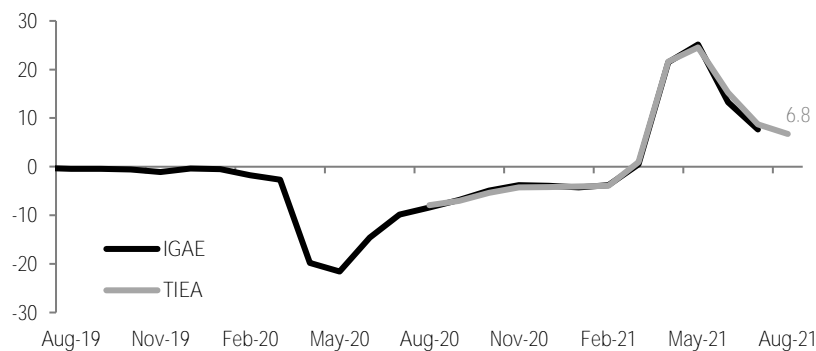
Banxico's foreign reserve accumulation details
US\$, million

	2020	Oct 8, 2021	Oct 8, 2021	Year-to-date
	Balance		Flows	
International reserves (B)-(C)	195,667	198,482	-78	2,815
(B) Gross international reserve	199,056	211,686	251	12,630
Pemex	--	--	0	949
Federal government	--	--	-96	-250
Market operations	--	--	0	0
Other	--	--	348	11,930
(C) Short-term government's liabilities	3,389	13,204	330	9,815

Source: Banco de México

Timely Indicator of Economic Activity (September). This release will include the first estimate for September, along revised figures for August. We recall that July's mid-point forecast stood at 8.7% y/y (using sa figures), higher than the [7.7% in the GDP-proxy \(IGAE\)](#). We expect August's estimate, currently at 6.8%, to be revised up. This would be driven by data published since, such as [industrial production](#). However, considering other signals, we are unsure if this would be enough to result in a sequential uptick in activity in the month. For September, signals are mixed. News on the epidemiological front were positive, with daily cases declining and an improvement in the traffic light indicator. This is also consistent with better dynamics in ANTAD sales and higher mobility. Nevertheless, other timely figures such as [IMEF's PMIs](#) point to a more modest performance. As such, we believe that a slight uptick might be in order, albeit likely dependent on the base effect for August's figures.

Monthly GDP-proxy (IGAE) and the Timely Indicator of Economic Activity (TIEA)
% y/y sa

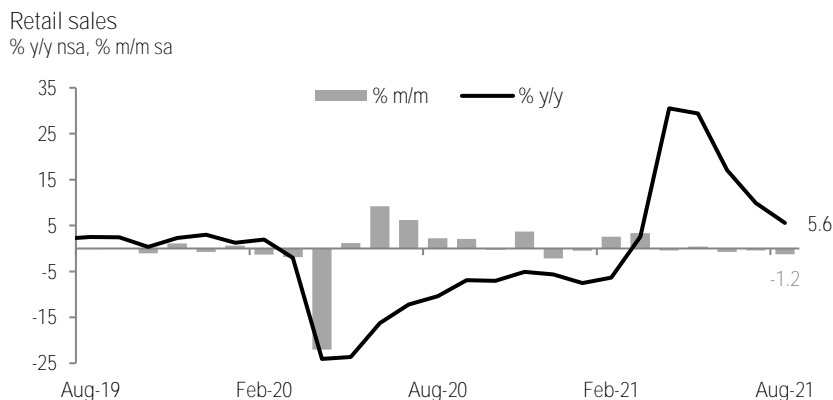


Source: INEGI

Retail sales to extend their move lower in August. We expect a 5.6% y/y increase (previous: 9.9%), with weakness extending on two main factors. First, we recall that the evolution of COVID-19 kept worsening, with new historical highs in daily cases by the end of the month. Second, we believe the persistent rise in inflation is also affecting households' purchasing power, more so as hefty increases have been observed in basic goods that are difficult to substitute (*e.g.* LP gas, processed foods). As a result, we expect a 1.2% m/m decline with seasonally adjusted figures, which would be its third consecutive contraction and even accelerate at the margin.

In this respect, available information is consistent with further declines. Among them, ANTAD's same-store sales dropped 1.0% y/y in real terms –due to supermarkets and departmental stores–, while total sales were only at +0.8%, lowest since February. On the other hand, vehicle sales were only at 76,930 from 78,235 in July, also negative in the yearly comparison at -1.1%. Something similar happened to gasoline volumes sold (-0.4%), which in our view may have been related to higher consumer caution due to the virus. Despite not seeing a sizable effect in mobility levels, we think that the effect of the latter was clearer in consumer confidence. Specifically, it fell for a second month, to 42.6pts from 44.0pts in July, with all components lower albeit highlighting the adjustment in expectations, both at the household and country levels. Moreover: (1) [Employment was weaker](#) even though we saw a slight decline in the unemployment rate (sa), with job and labor force losses; (2) [non-oil consumption goods imports](#) contracted 5.7% m/m, in our view reinforcing other signals in trade data about the deceleration in domestic demand; and (3) the recovery in [banking credit](#) was also more modest.

We still believe that better virus dynamics and strength in other fundamentals (mainly remittances) will help consumption get back on track through the end of the year and reverse recent losses. Nevertheless, lingering doubts about this scenario have picked up, mainly because of price adjustments. In this respect, we also see [more difficulties in the short term](#), leading us to revise higher our year-end inflation forecast to 6.6% from 6.1%. Therefore, we will watch even more closely the behavior of each component to assess the impact that these pressures may well have on performance for the rest of the year.



Source: INEGI, Banorte

High inflation in 1H-October on the end of summer discounts to electricity tariffs, albeit also with pressures in processed foods and LP gas. We expect inflation at 0.52% 2w/2w (previous: 0.21%), higher than its 5-year average at 0.49%. The period is characterized by an adverse seasonality due to the start of the rollback of summer discounts to electricity tariffs. However, we identified other key trends both at the core and non-core levels, most of them negative. As such, these would come in at 0.20% and 1.51%, respectively.

With these results, headline inflation would stand at 6.10%, higher than the 6.00% average seen through September. The core would increase further to 4.99% (previous: 4.92%), with a persistent upward trend since late last year. Meanwhile, the non-core would stand at 9.57% (previous 9.37%), boosted by unfavorable trends across the whole category. As such, these results support our view that additional central bank tightening is needed, with hikes continuing in coming months.

Within the non-core, the brunt of the increase would be centered in energy, up 3.9% (+38bps). As previously stated, most of this obeys to the end of summer discounts on electricity tariffs in some regions, resulting in an 18.4% spike in this component (+26bps). However, the persistent adverse trend in LP gas would continue, rising 4.4% (+10bps). In this context, the price ceiling was pushed higher due to the increase in reference prices, along a depreciation of the MXN in the fortnight. Gasolines would be more modest, helped by a substantial increase on subsidies to excise taxes. As such, both the low- and high-grade components would increase 0.2%, with a total contribution from both of only 1pb. Turning to agricultural goods, we expect a mostly benign performance, at 0.0% (-1bp). On the positive side, meat and egg would fall 0.4% (-3bps), with a seasonal effect in play, backed by positive news in our monitoring on chicken prices. This would be partially compensated by fruits and vegetables (0.4%; +2bps), with a mixed performance across goods. Lastly, government tariffs would remain contained at 0.1%.

Turning to the core, goods would remain high at 0.3% (+13bps), with most of the contribution still from processed foods, up 0.5% (+10bps). Our monitoring showed renewed pressures on key items such as corn tortillas, milk and cooking oil, as well as slight increases in other items. This could be related to higher input costs, both energy (*e.g.* LP gas) as well as packaging materials (*e.g.* plastics, aluminum, etc.). Other goods would be more modest at 0.2% (+3bps), likely aided by a positive seasonality after some increases in the previous fortnight. Services would rise 0.1% (+2bps), with housing stable at 0.1% (+1bp). ‘Other’ would show a mixed performance, highlighting a favorable trend in tourism-related categories due to the *Hot Travel* initiative, which provides discounts in the second week of the period. Remaining categories (*e.g.* restaurants) would be more muted after accumulating relevant pressures for several months by now.

Analyst Certification

We, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldivar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Alik Daniel García Álvarez, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

GRUPO FINANCIERO BANORTE S.A.B. de C.V.
Research and Strategy

Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godínez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611

Economic Research

Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707

Market Strategy

Manuel Jiménez Zaldivar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
-------------------------	-----------------------------	----------------------------	------------------

Fixed income and FX Strategy

Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalia Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698

Equity Strategy

Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Alik Daniel García Álvarez	Senior Strategist, Equity	alick.garcia.alvarez@banorte.com	(55) 1670 - 2250
Victor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Juan Barbier Arizmendi, CFA	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746

Corporate Debt

Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248

Economic Studies

Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220

Wholesale Banking

Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.cebillos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
Victor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 1670 - 1899