IMEF's PMI surveys – Flirting with contraction in September

- *IMEF* Manufacturing PMI (Sep, sa): 49.8pts; Banorte: 52.0pts; consensus: 51.8pts; previous: 50.8pts
- *IMEF* Non-manufacturing PMI (Sep, sa): 50.1pts; Banorte: 51.8pts; consensus: 51.1pts; previous: 50.4pts
- Despite the better evolution in COVID-19 cases, both indicators declined.
 Nevertheless, manufacturing showed a stronger correction, probably affected by persistent supply chain disruptions
- In manufacturing, three of five components backtracked, highlighting a strong fall in 'inventories' which could also be related to the scarcity of supplies
- In non-manufacturing, three out of four components diminished, noting weakness in 'production'
- The report suggests that the scenario remained complicated by the end of 3Q21, resenting several shocks. Nevertheless, we are still optimistic that conditions will improve for the last quarter of the year, extending the recovery

IMEF's PMIs suggest that the deceleration extended through September.

The manufacturing indicator reached 49.8pts, below the 50.8pts seen in the previous month. The latter figure was revised lower, with the first print at 51.3pts. Non-manufacturing stood at 50.1pts, with a more modest correction lower (-0.3pts). The former was below the expansion threshold (50.0pts) for the first time in six months, while the latter was barely above it. This contrasted with our call of stronger dynamism on better virus conditions. Nevertheless, we recognize other adverse factors that likely impacted these figures, such as: (1) Persistent supply chain disruptions, with focalized lockdowns in China possibly affecting certain sectors, mostly in manufacturing; (2) higher consumer uncertainty, exacerbated by stronger price pressures; and (3) bad weather, including the hurricane season both in the US and Mexico, as well as challenges in other regions.

Adverse impact in manufacturing remains. As mentioned, this indicator reached 49.8pts, 1pts below revised figures for August. Performance inside was mixed, although skewed lower. Weakness was centered on 'inventories' (-6.4pts), more than reversing gains observed in the previous month. 'Deliveries' improved 1.8pts, not enough to compensate its previous downfall. These seem to point out that supply chain problems —which go from scarcity of raw materials to logistics issues— have continued, consistent with both local and global reports on the matter. In other components, 'new orders' and 'production' declined by 2.1pts and 1.4pts, respectively. Apart from these themes, we do not rule out an impact from other factors such as uncertainty about the resolution of disputes in the USMCA framework. More favorably, employment picked up 0.4pts, which could be a relevant signal considering that INEGI's data has shown significant losses in recent months.

October 1, 2021

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Document for distribution among the general public

1



IMEF's manufacturing indicator

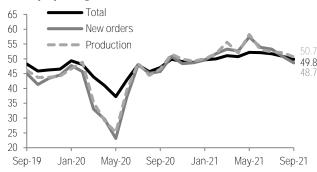
Seasonally adjusted figures

Sep-21 Aug-21 Difference Manufacturing 49.8 50.8 -1.0 New orders 48.7 50.8 -21 Production 50.7 52 1 -14 Employment 50.0 49.6 0.4 Deliveries 48.0 1.8 46.2

50.7

IMEF's PMI manufacturing indicator

Seasonally adjusted figures



Source: Banorte, IMEF

Source: IMEF

Inventories

Modest fall in non-manufacturing. This indicator reached 50.1pts from 50.4 in August –revised marginally higher, by 0.3pts. Three out of four components declined, although all of them were limited in magnitude. We expected higher dynamism because of the reduction in daily COVID-19 cases. Nevertheless, cautiousness may have continued considering: (1) Strong consumer price pressures; and (2) job losses in the previous month, among others. In this respect, 'production' was the weakest link, down 0.4pts, followed closely by 'deliveries' which declined 0.3pts. 'Employment' was basically unchanged, down 0.03pts. Lastly, the only one with a positive change was 'new orders' up 0.3pts and constituting a favorable signal going forward.

57.1

-6.4

IMEF's non-manufacturing indicator

Seasonally adjusted figures

	Sep-21	Aug-21	Difference
Non-manufacturing	50.1	50.4	-0.3
New orders	51.0	50.7	0.3
Production	49.4	49.8	-0.4
Employment	50.1	50.1	0.0
Deliveries	49.9	50.1	-0.3

A difficult environment at the end of 3Q21, with the possibility of slower recovery into year-end. Today's data suggests that conditions remain quite difficult, adding risks to our view of a 0.8% q/q GDP expansion in the quarter. Specifically, we believe that these risks are related both to the external front – with production not being able to keep up with demand- as well as domestic issues, the latter likely still feeling the effect from the latest wave of COVID-19.

By sectors, manufacturing is still in a tight spot, exemplified by its return to contraction territory. Although this should be the most dynamic sector given strong demand from abroad, especially the US, it is plagued with challenges. In this respect, experts continue warning that the problems of supply in semiconductors will likely extend to 2022. The CEO of AMD, Lisa Su, and which is one of the main producers of computer chips, said that they expect them to alleviate somewhat until late next year. This is consistent with comments from the president of AMIA, Jose Luis Cuevas, which sees the start of normalization in auto production until the second half of 2022. In local issues, president Andrés Manuel López-Obrador has made a call to lift railway blockades in Michoacán, citing its strong economic impact. Although this does not imply that they will stop, we think that this could be a positive signal.



In more immediate data, there are mixed signals from the sector in the US, with Markit's PMI decelerating at the margin (down 0.4pts to 60.7pts), while the ISM manufacturing inched higher (+0.2pts to 61.1pts). In either case, both remain firmly in expansion territory, which could be a tailwind for domestic production.

In non-manufacturing, we think the situation could turn more favorable. Accumulated progress in vaccinations and a more lenient approach by the government in terms of restrictions will allow a broader reopening of activities, including in tourism. This could attract both local and international travelers, providing a boost to the sector in the winter holiday period. Fundamentals are more mixed, with recent job losses and possible risks to the labor market in the short term. Nevertheless, remittances keep surprising higher, reaching new historical highs in both July and August. Therefore, we believe that the main challenge is coming from inflationary pressures, with the most recent prints surpassing analysts' expectations.

We maintain our GDP forecast for this year at 6.2%, albeit with risks to the downside growing. Nevertheless, we believe more information is necessary about the trend for activity after the third wave of COVID-19 to evaluate if indeed we see only a temporary or more persistent moderation.



Analyst Certification

We, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Alik Daniel García Alvarez, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

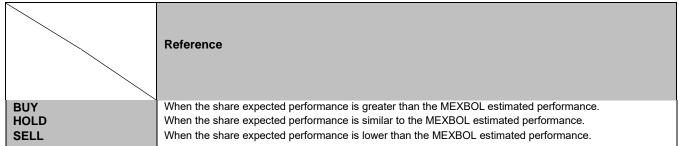
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Dirección General Adjunta de Análi Alejandro Padilla Santana	Director General Adjunto de Análisis Económico y Financiero	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Asistente DGAE	raquel.vazquez@banorte.com	(55) 1670 - 2967
zel Martínez Rojas	Analista	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
ourdes Calvo Fernández	Analista (Edición)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261
Análisis Económico			()
uan Carlos Alderete Macal, CFA Francisco José Flores Serrano	Director Análisis Económico Subdirector Economía Nacional	juan.alderete.macal@banorte.com francisco.flores.serrano@banorte.com	(55) 1103 - 4046 (55) 1670 - 2957
Katia Celina Goya Ostos	Subdirector Economía Internacional	katia.goya@banorte.com	(55) 1670 - 1821
uis Leopoldo López Salinas	Analista Economía Internacional	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Estrategia de Mercados fanuel Jiménez Zaldívar	Director Estrategia de Mercados	manuel.jimenez@banorte.com	(55) 5268 - 1671
Strategia de Renta Fija y Tipo de C antiago Leal Singer	Cambio Subdirector Estrategia de Renta Fija y Tipo de Cambio	santiago.leal@banorte.com	(55) 1670 - 2144
eslie Thalía Orozco Vélez	Gerente Estrategia de Renta Fija y Tipo de Cambio	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Análisis Bursátil	Gerenie Estrategia de Nenta Fija y Fipo de Sambio	icalic.orozeo.veloze bariorie.com	(33) 3200 1070
Marissa Garza Ostos	Director Análisis Bursátil	marissa.garza@banorte.com	(55) 1670 - 1719
osé Itzamna Espitia Hernández	Subdirector Análisis Bursátil	jose.espitia@banorte.com	(55) 1670 - 2249
lik Daniel García Alvarez	Subdirector Análisis Bursátil	alik.garcia.alvarez@banorte.com	(55) 1670 – 2250
íctor Hugo Cortes Castro Jan Barbier Arizmendi. CFA	Subdirector Análisis Técnico Analista	victorh.cortes@banorte.com juan.barbier@banorte.com	(55) 1670 - 1800 (55) 1670 - 1746
Análisis Deuda Corporativa	Alidista	juan.barbier@banorie.com	(33) 1070 - 1740
ugo Armando Gómez Solís	Subdirector Deuda Corporativa	hugoa.gomez@banorte.com	(55) 1670 - 2247
erardo Daniel Valle Trujillo	Gerente Deuda Corporativa	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Estudios Económicos			(55) 50/0 1/04
elia María Paredes Mier	Director Ejecutivo Estudios Económicos	delia.paredes@banorte.com	(55) 5268 - 1694
liguel Alejandro Calvo Domínguez	Subdirector Estudios Económicos	miguel.calvo@banorte.com	(55) 1670 - 2220
Banca Mayorista rmando Rodal Espinosa	Director Congrel Dance Mayoriete	armando.rodal@banorte.com	(EE) 1470 1000
	Director General Banca Mayorista		(55) 1670 - 1889 (55) 5004 - 1282
lejandro Aguilar Ceballos	Director General Adjunto de Administración de Activos Director General Adjunto de Mercados y Ventas	alejandro.aguilar.ceballos@banorte.com	,
lejandro Eric Faesi Puente	Institucionales	alejandro.faesi@banorte.com	(55) 5268 - 1640
lejandro Frigolet Vázquez Vela	Director General Adjunto Sólida	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
rturo Monroy Ballesteros	Director General Adjunto Banca Inversión	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
arlos Alberto Arciniega Navarro	Director General Adjunto Tesorería	carlos.arciniega@banorte.com	(81) 1103 - 4091
Serardo Zamora Nanez	Director General Adjunto Banca Transaccional y Arrendadora y Factor	gerardo.zamora@banorte.com	(81) 8173 - 9127
orge de la Vega Grajales	Director General Adjunto Gobierno Federal	jorge.delavega@banorte.com	(55) 5004 - 5121
uis Pietrini Sheridan	Director General Adjunto Banca Patrimonial y Privada	luis.pietrini@banorte.com	(55) 5249 - 6423
zza Velarde Torres	Director Ejecutivo Gestión Banca Mayorista	lizza.velarde@banorte.com	(55) 4433 - 4676
svaldo Brondo Menchaca	Director General Adjunto Bancas Especializadas	osvaldo.brondo@banorte.com	(55) 5004 - 1423
aúl Alejandro Arauzo Romero	Director General Adjunto Banca Transaccional	alejandro.arauzo@banorte.com	(55) 5261 - 4910
ené Gerardo Pimentel Ibarrola	Director General Adjunto Banca Corporativa e	pimentelr@banorte.com	(55) 5004 - 1051
che delardo i inichteribantola	Instituciones Financieras		
icardo Velázquez Rodríguez	Instituciones Financieras Director General Adjunto Banca Internacional	rvelazquez@banorte.com	(55) 5004 - 5279