Public finances – \$100 billion deficit in the PSBR until February

- The Ministry of Finance (MoF) released its public finance report for February
- Public sector borrowing requirements (Jan-Feb): \$100.0bn deficit (~US\$4.9bn)
- Public balance (Jan-Feb): \$99.0bn deficit (~US\$4.8bn)
- Primary balance (Jan-Feb): \$13.6bn deficit (~US\$662.8mn)
- Budget revenues fell 4.3% y/y in real terms, with a strong expansion in oil (26.8%), albeit with non-oil lower (-7.9%), with a strong decline in non-tax revenues within the latter
- Expenditures were up 6.1% y/y in real terms, with a relevant expansion in administrative branches (38.5%) and in Pemex (22.1%), partly offset by a decline in autonomous branches (-11.5%)
- In the month, both revenues and expenses increased, higher in oil in the former and in administrative branches in the latter
- The Historic Balance of Public Sector Borrowing Requirements stood at \$12.3 trillion (~US\$602.5bn)

PSBRs post a \$100.0 billion deficit in the first two months of the year. The Ministry of Finance released its public finance report for February, in which we highlight the \$100.0 billion deficit in *Public Sector Borrowing Requirements* (PSBR) —the broadest measure of the public balance¹—. This compares to the \$16.8 billion surplus seen in the previous year. The "traditional" public balance posted a \$99.0 billion deficit, \$48.1 billion better than expected, explained by lower spending, despite some shortcomings on revenues. Finally, the primary deficit stood at \$13.6 billion, better relative to the -\$53.9 billion forecasted balance.

Total revenues down 4.3% y/y in real terms. According to the MoF, revenues totaled \$927.7 billion, \$11.7 billion lower than projected. Oil-related income came in at \$127.3 billion, representing a 26.8% increase in real terms relative to 2020. This is mainly explained by a more favorable base effect in prices, remembering that these declined last year due to the COVID-19 pandemic. Considering this, they came in \$24.3 below estimates. Meanwhile, tax revenues amounted to \$620.5 billion, undershooting projections by \$14.8 billion. Inside, all categories were lower in annual terms, with income tax collection at -2.8% and VAT revenues at -0.8%. Excise-tax collection fell -18.0%. In our opinion, this is skewed by the prevailing weakness in economic activity, expecting it to improve in coming months as the base of comparison becomes less challenging.

Savings Protection Institute, financial requirements of deferred investment projects, adjustments to

budget records, financial requirements of the National Infrastructure Funds, program of debtors and

the expected gain or loss of development banks and development funds.

March 31, 2021

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFADirector of Economic Research
juan.alderete.macal@banorte.com

Francisco Flores

Senior Economist, Mexico francisco.flores.serrano@banorte.com

The PSBRs include the sum of the Public Balance, the financial requirements of the Mexican Bank

Document for distribution among the general public



Revenues from government-controlled entities (IMSS and ISSSTE) came in at \$71.8 billion, a 1.2% decrease, while those of CFE fell 15.4% at \$56.7 billion. Finally, non-oil, non-tax revenues ('other' in the table below) posted the largest contraction at -34.0%, amounting to \$51.4 billion.

Budget spending falls 6.1% y/y. Total spending reached \$1,031.9 billion, \$54.6 billion below budget. In this context, primary spending rose to \$947.5 billion, which implies an 8.4% y/y expansion, with financial costs at \$84.5 billion (-14.7%). Within the former, the programmable component grew 13.8%, amounting to \$771.7 billion. We highlight the 38.5% increase in administrative branches, with strong expansions in the Ministry of Energy (235.5%) and Tourism (131.1%), albeit with declines in the Ministry for Public Security (-31.7%) and the Office of the Presidency (-47.1%). In addition, spending by Pemex increased 221%, with CFE also higher at 5.7%. Meanwhile, outlays from government-controlled entities (IMSS and ISSSTE) advanced 5.9%, driven by IMSS at +10.7%. On the contrary, autonomous branches fell 11.5%. Inside, we note declines in INEGI (-73.6%) and the General Attorney's Office (-28.7%). Lastly, non-programmable spending excluding debt financial costs fell 10.1% to \$175.8 billion, stemming from the 2.7% decline in participations –transfers to states under the federal tax collection agreement–, and -82.5% in ADEFAS.

Public finances: February 2021 \$ billion

	February			January-February		
	2021	2020	% y/y real terms	2021	2020	% y/y real terms
Public Balance	-91.0	-30.2		-99.0	10.7	
Balance of entities under indirect budgetary control	8.6	8.8		5.3	14.0	-63.8
Revenues	435.2	394.8	6.2	927.7	935.1	-4.3
Oil	79.2	41.6	83.6	127.3	96.9	26.8
Non-oil	356.0	353.3	-2.9	800.4	838.2	-7.9
Tax collection	265.0	263.8	-3.2	620.5	628.4	-4.7
Other	24.4	18.2	28.8	51.4	75.1	-34.0
Government controlled entities	37.1	36.1	-0.9	71.8	70.2	-1.2
CFE	29.5	35.1	-19.0	56.7	64.6	-15.4
Spending	534.8	433.8	18.8	1,031.9	938.5	6.1
Primary spending	501.5	401.5	ND	947.5	842.9	8.4
Programmable spending	398.2	293.8	30.6	771.7	654.3	13.8
Non-programmable spending	103.3	107.6	ND	175.8	188.6	-10.1
Financial costs	33.3	32.4	-0.9	84.5	95.6	-14.7
Primary balance	-64.3	-4.0		-13.6	96.3	

Source: Ministry of Finance

Higher revenues and spending in annual terms in February. In the month, total revenues picked up 6.2% y/y in real terms. Inside, oil-related income shot-up 83.5%, with the base effect mentioned previously clearer in the month. On the contrary, tax revenues fell 3.2%. Specifically, VAT and income tax collection declined by 0.1% and 3.0%, respectively. Non-tax revenues surged 28.8%. Spending rose 18.8%. Programmable spending expanded 30.6%, with a 75.8% expansion in administrative branches and autonomous at -10.3%. Within non-programmable spending, participations fell 1.2%.



The Historic Balance of Public Sector Borrowing Requirements (HBPSBR) stood at \$12.3 trillion (~US\$602.5 billion). Out of these, \$7.8 trillion are domestic debt (63.7% of the total outstanding), with the external component at US\$218.9 billion (\$4.5 trillion; 36.3% of the total). Net public-sector debt amounted to \$12.3 trillion (~US\$601.2 billion). Inside, net domestic debt reached \$7.7 trillion, while net foreign debt climbed to US\$223.7 billion (equivalent to \$4.6 trillion).



Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Eridani Ruibal Ortega and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

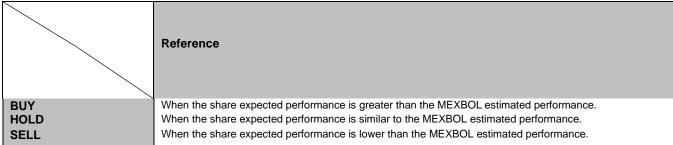
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Sabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
ourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261
Economic Research and Financial M	arket Strategy		
lejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
zel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research			
uan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
rancisco José Flores Serrano (atia Celina Goya Ostos	Senior Economist, Mexico Senior Economist, Global	francisco.flores.serrano@banorte.com katia.goya@banorte.com	(55) 1670 - 2957 (55) 1670 - 1821
uis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy	Dispetor of Maylot Strategy	manual iimana Ahanada aan	(EE) E060 1671
fanuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
eslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
			(00) 0=00
Equity Strategy Varissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
osé Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
alentín III Mendoza Balderas	Senior Strategist, Equity	valentin.mendoza@banorte.com	(55) 1670 - 2250
íctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
ridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 275
uan Barbier Arizmendi, CFA	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746
Corporate Debt lugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2247
Economic Studies			
elia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
rmando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
lejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996
lejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
lejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
rturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
arlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
orge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
uis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
izza Velarde Torres		osvaldo.brondo@banorte.com	(55) 5004 - 1423
	Head of Specialized Banking Services	0014140121011401422411011010111	
izza Velarde Torres Osvaldo Brondo Menchaca Laúl Alejandro Arauzo Romero	Head of Specialized Banking Services Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
Svaldo Brondo Menchaca	•	_	(55) 5261 - 4910 (55) 5268 - 9004
svaldo Brondo Menchaca aúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	