IGAE – A modest recovery in August as services surprised to the downside

- Global Economic Activity Indicator (August): -9.4% y/y; Banorte: -8.7%; consensus: -8.3% (range: -9.4% to -4.6%); previous: -9.7%
- Despite an extension of the recovery, this figure surprised to the downside as several signals suggested a stronger rebound in the month
- Inside and as already known, industry contracted 9.0% y/y, with an improvement in construction (-13.7%), albeit still weak. Services stayed at -10.2%, with a calendar effect dragging the sector lower
- In monthly terms, the economy picked up 1.1%, with industry at +3.3% and services disappointing at +0.4%. Primary activities were down 5.9%, although after a strong increase in July
- After today's report, we adjust our 3Q20 GDP estimate –to be released on Friday– to -9.1% y/y (+11.4% q/q), below our original forecast of -8.8% y/y (+11.8% q/q)

Economic activity fell 9.4% y/y in August. This was below consensus (-8.3%) and our -8.7%. Although it was higher than the previous month even before accounting for a more difficult calendar effect (with less working days in the annual comparison), it is our take that it was a bit disappointing, especially after considering more timely data that suggested more dynamism. With seasonally adjusted figures, performance picked up to -8.5% y/y from -9.8% in July. In our view, one of the main drivers was the additional efforts to reopen the economy, albeit with more marginal gains as less businesses' and industries retook their activities from zero -as several had already did so in previous months-. To the latter, we also add persistent external strength, although recognizing also a more limited effect. By sectors –and with original data–, industrial production fell 9.0% y/y, with construction improving to -13.7% mainly due to the residential sector, although still weak. Manufacturing was also more limited (-9.2%), even with favorable signals from the US that had a positive effect in recent months. On the other hand, services were unchanged relative to July, at -10.2% (Chart 2). Within, we perceived a relevant impact from a calendar effect (Table 1) although still with a differentiated performance between essential categories (e.g. education and healthcare, financial and professional services) and non-essentials (e.g. lodging, recreational and transportation services). Finally, primary activities remained strong at +5.2%. With these, activity has contracted 9.9% y/y year to date (Chart 1), still below our most recent GDP revision in which we anticipate -9.0% for the full year.

Monthly data signals a deceleration in the pace of the recovery. The economy picked up only 1.1% m/m (Banorte: +1.7%) after advancing 5.7% in July (<u>Table 2</u>) and 8.9% in June. One factor behind this moderation was a base effect, which has become increasingly difficult. As a result, absolute levels of activity are about 7.4% below those in February (before the pandemic hit) but +16.3% relative to its low in May (<u>Chart 4</u>).

October 26, 2020

www.banorte.com @analisis fundam

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores

Senior Economist, Mexico francisco.flores.serrano@banorte.com

Winners of the award for best economic forecasters for Mexico in 2019, granted by *Refinitiv*



Document for distribution among the general public



By sectors, industrial production led gains at 3.3%, with all subsectors up and highlighting the 11.2% in construction, as already mentioned. Mining and manufacturing were more modest, both at 0.8%, with the latter surprising down given declines in some of its most important industries, such as food and beverages, and transportation.

Services stood at +0.4% m/m (Chart 3), with five out of the nine subsectors lower and disappointing us in terms of their overall dynamism. Nevertheless, we should mention that several of these declines happened after strong upticks in July. Among them, we highlight the 1.2% fall in retail sales, contrasting with the +2.5% in the report published on Friday. Financial (-0.6%) and professional services (-2.9%) were also lower, contrary to our view of more stability. On a positive note, wholesales increased 3.1%, possibly a positive signal for September. Transportation kept rising at 1.2%, which we believe is driven by a recovery the air passenger traffic, better mobility, and the relative strength in manufacturing. Education and healthcare increased 2.2% after falling 1.6% in July, which could be related to both a marginal effect from the 'return to school'—albeit remotely—and possibly the rest of health services (excluding COVID-19 care) on better domestic epidemiological conditions. Finally, primary activities contracted -5.9%, although only after growing 14.0% in July. This seems consistent with fruits and vegetables' price dynamics in the month.

We adjust our 3Q20 GDP estimate lower. Specifically, last Friday we published our forecast for 3Q20 preliminary GDP, expecting it at -8.8% y/y (+11.8% q/q). Nevertheless, we modify it lower, driven by two factors: (1) The negative surprise in today's report –especially the moderation in services–, given that only because of this GDP would fall to -8.9%; and (2) a modification in the trajectory for services in September given today's signal of more headwinds for a rebound in domestic demand relative to what we had penciled in, subtracting around 20bps. Therefore, we now expect a 9.1% y/y decline for the quarter, translating to an 11.4% q/q expansion with seasonally adjusted figures. By sectors, we maintain industrial production unchanged at -9.1% y/y (+21.6% q/q), with no additional information regarding this category. In contrast, services would now fall 9.3% y/y (+8.0% q/q), 60bps lower than the -8.7% originally forecasted.

In another relevant side note, today's print was also below the mid-point forecasted by INEGI in its newly released *Timely Indicator of Economic Activity* (IOAE in Spanish), which estimated a 7.9% y/y sa contraction (actual: -8.5%). Despite of this, it should be said that it was within the 95% confidence interval, from -9.6% to -6.2%. This discrepancy is normal, while the release is a very valuable effort by the institute to provide timely and quality data, highly relevant in economic agents' decision-making process.

All in all, we consider that today's report was somewhat weak, especially about the possible pace of the recovery in domestic demand –specifically in services—. Although it was highly likely that dynamism would be lower than in June and July as the reopening continued, it was weaker than other timelier indicators suggested. Despite this convincing us to adjust lower our 3Q20 estimate, we still expect full-year GDP at -9.0% y/y, as in our most recent update.



Table 1: Global economic activity indicator

% y/y nsa, % y/y sa

	y/y nsa				y/y sa	
	Aug-20	Aug-19	Jan-Aug'20	Jan-Aug'19	Aug-20	Aug-19
Total	-9.4	-1.1	-9.9	-0.2	-8.5	-0.7
Agriculture	5.2	-1.3	2.6	0.5	5.9	-0.6
Industrial production	-9.0	-1.2	-13.1	-1.5	-8.4	-1.3
Mining	-3.5	-3.6	-0.8	-7.0	-3.8	-4.0
Utilities	-4.5	4.0	-5.6	1.3	-4.8	3.8
Construction	-13.7	-3.1	-20.3	-4.2	-14.0	-3.6
Manufacturing	-9.2	-0.3	-14.3	1.0	-7.7	0.3
Services	-10.2	-1.1	-8.9	0.5	-9.3	-0.5
Wholesale	-10.7	-7.2	-13.0	-3.0	-7.9	-5.7
Retail	-12.7	1.8	-13.3	2.8	-10.2	3.4
Transport	-21.4	0.2	-16.2	0.2	-20.8	0.4
Financial services	-2.0	-0.8	-0.9	1.3	-1.7	-0.5
Professional services	-3.0	1.5	-2.6	4.2	-2.5	1.5
Education and healthcare services	0.6	-3.3	-1.5	-0.4	0.8	-3.0
Recreational services	-21.7	3.3	-17.9	8.0	-21.8	2.9
Lodging services	-53.5	0.7	-44.3	0.1	-53.4	1.0
Government services	2.5	-1.4	3.6	-3.6	2.4	-1.4

Source: INEGI

Chart 1: Global economic activity indicator

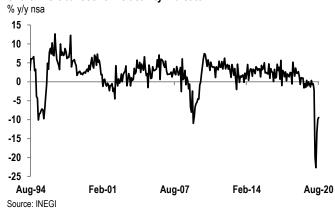


Chart 2: Global economic indicator by component

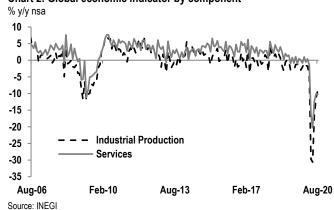


Table 2: Global economic activity indicator

% m/m sa, % 3m/3m sa

	% m/m, sa			% 3m/3m sa		
	Aug-20	Jul-20	Difference	Jun-Aug'20	May-Jul'20	
Total	1.1	5.7	-4.6	4.2	-8.0	
Agriculture	-5.9	14.0	-19.9	0.0	0.9	
Industrial production	3.3	7.1	-3.8	11.2	-8.9	
Services	0.4	4.7	-4.3	1.4	-8.3	

Source: INEGI

Source: INEGI

Chart 3: Global economic activity indicator % m/m sa

20 15 10 5 0 -5 -10 Total -15 -- Industrial production -20 -25 Services -30 Aug-18 Feb-19 Aug-19 Feb-20 Aug-20

Chart 4: Global economic activity indicator

Index sa

115
110
105
100
95
90
85
Aug-04
Aug-08
Aug-12
Aug-16
Aug-20

Source: INEGI

3



Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Eridani Ruibal Ortega and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

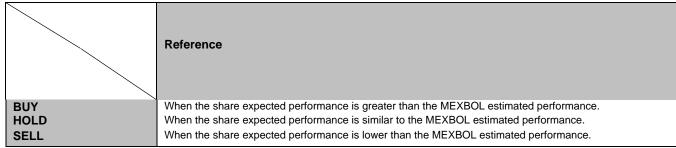
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy				
Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695	
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967	
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611	
Economic Research and Financial M				
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043	
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251	
Economic Research	Director (Formalis Bounds	'	(FF) 4400 - 4040	
Juan Carlos Alderete Macal, CFA Francisco José Flores Serrano	Director of Economic Research Senior Economist, Mexico	juan.alderete.macal@banorte.com francisco.flores.serrano@banorte.com	(55) 1103 - 4046 (55) 1670 - 2957	
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821	
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707	
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671	
Fixed income and FX Strategy				
Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144	
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698	
Equity Strategy Marissa Garza Ostos	Director of Equity Stratogy	marisca garza@hanerta.com	(55) 1670 1710	
José Itzamna Espitia Hernández	Director of Equity Strategy Senior Strategist, Equity	marissa.garza@banorte.com jose.espitia@banorte.com	(55) 1670 - 1719 (55) 1670 - 2249	
Valentín III Mendoza Balderas	Senior Strategist, Equity	valentin.mendoza@banorte.com	(55) 1670 - 2250	
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800	
Eridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 2755	
Juan Barbier Arizmendi, CFA	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746	
Corporate Debt Tania Abdul Massih Jacobo	Director of Corporate Debt	tania.abdul@banorte.com	(55) 5268 - 1672	
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247	
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248	
Economic Studies				
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694	
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220	
Wholesale Banking			(04) 0040 0005	
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895	
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996	
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640	
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656	
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002	
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091	
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071	
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121	
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453	
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676	
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423	
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910	
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004	
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279	
Víctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 5004 - 1454	