1H-October inflation – Above 4% on pressures at the non-core

- Headline inflation (1H-Oct): 0.54% 2w/2w; Banorte: 0.45%; consensus: 0.46% (range of estimates: 0.38% to 0.58%); previous: -0.03%
- Core inflation (1H-Oct): 0.14% 2w/2w; Banorte: 0.15%; consensus: 0.15% (range of estimates: 0.11% to 0.19%); previous: 0.12%
- We recall that the reversal of summer discounts in electricity tariffs starts in this period, up 18.7% 2w/2w, adding 27bps to the headline. We also highlight the 2.8% advance in fresh fruits and vegetables, likely affected by adverse weather conditions. At the core, goods increased 0.1% and services 0.2%, with the latter mainly due to seasonal effects
- Annual inflation picked up at the margin, reaching 4.09% from 4.01% in September. Core inflation was more stable, at 4.00% from 3.99%. Non-core prices increased to 4.34% from 4.10%, although with this component probably moving lower in coming months
- In our view, Banxico will stay cautious and maintain the reference rate unchanged at the current level of 4.25%, waiting for additional information on short-term inflation dynamics
- Carry gains for Udibonos are still attractive but valuation is expensive

Consumer prices up 0.54% 2w/2w in the first half of October. This was above our 0.45% forecast, which was very close to consensus. The core stood at 0.14% (Banorte: 0.15%). The advance is mostly due to seasonal effects, highlighting that the reversal of summer discounts to electricity tariffs starts in this period, up 18.7% 2w/2w, adding 27bps to the headline. Nevertheless, we also note the 2.8% increase in fresh fruits and vegetables, in our view affected by adverse weather conditions. The latter may also have impacted LP gas, up by the same magnitude. On the other hand, goods (0.1%) keep showing signs of normalizing after pressures that started since the pandemic begun. In services (0.2%) we observed hikes in airfares (12.0%) and tourism services (3.5%), influenced to a great extent by typical seasonal patterns in this fortnight

1H-October inflation by components

%, bi-weekly incidence

| | INEGI | Banorte | Difference |
|-----------------------------|-------|---------|------------|
| Total | 0.54 | 0.45 | 0.10 |
| Core | 0.11 | 0.11 | 0.00 |
| Goods | 0.05 | 0.06 | -0.01 |
| Processed foods | 0.04 | 0.03 | 0.01 |
| Other goods | 0.01 | 0.04 | -0.02 |
| Services | 0.06 | 0.05 | 0.01 |
| Housing | 0.01 | 0.01 | 0.00 |
| Education | 0.00 | 0.00 | 0.00 |
| Other services | 0.05 | 0.04 | 0.02 |
| Non-core | 0.44 | 0.34 | 0.10 |
| Agriculture | 0.10 | 0.05 | 0.05 |
| Fruits & vegetables | 0.14 | 0.06 | 0.08 |
| Meat & egg | -0.04 | -0.02 | -0.03 |
| Energy & government tariffs | 0.34 | 0.29 | 0.05 |
| Energy | 0.34 | 0.28 | 0.06 |
| Government tariffs | 0.00 | 0.01 | -0.01 |

Source: INEGI, Banorte

Note: Contributions might not add due to the number of decimals allowed in the table.

October 22, 2020

www.banorte.com @analisis_fundam

Alejandro Padilla Executive Director of Economic Research and Financial Market Strategy alejandro.padilla@banorte.com

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Fixed income and FX Strategy

Manuel Jiménez Director of Market Strategy manuel.jimenez@banorte.com

Santiago Leal Singer Senior Strategist, Fixed-Income and FX santiago.leal@banorte.com

Leslie Orozco Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com

Winners of the award for best economic forecasters for Mexico in 2019, granted by *Refinitiv*



Document for distribution among the general public



1H-October inflation: Goods and services with the largest contributions % 2w/2w; bi-weekly incidence in basis points

| Goods and services with the largest positive contribution | Incidence | % 2w/2w |
|-----------------------------------------------------------|-----------|---------|
| Electricity | 26.9 | 18.7 |
| Tomatoes | 8.4 | 14.4 |
| LP Gas | 5.6 | 2.8 |
| Onions | 3.7 | 11.8 |
| Airfares | 2.1 | 12.0 |
| Goods and services with the largest negative contribution | | |
| Chicken | -5.0 | -3.1 |
| Lemons | -1.8 | -11.9 |
| Oranges | -1.5 | -9.4 |
| Avocadoes | -1.1 | -5.0 |
| Bananas | -0.7 | -3.0 |

Source: INEGI

Annual inflation picked up at the margin. With today's print, the annual rate reached 4.09% from 4.01% in September. Core inflation was more stable, at 4.00% from 3.99%. In this respect, these metrics keep hovering near the upper bound of the central bank's variability range. Non-core prices increased to 4.34% from 4.10%. We reiterate our year-end forecast at 3.7%, below consensus (3.9% in the last Banxico survey), albeit recognizing some risks to the upside. Specifically, we believe non-core prices will probably move lower in coming months, in turn influenced also by some reversion to the mean in agricultural goods and a more benign base effect in energy prices —both LP gas and low-grade gasoline—. Lastly, signals of a slowdown in goods, along muted pressures in services at the core level, should also be favorable in the short-term.

We expect Banxico to maintain the reference rate unchanged. We reiterate our view that the central bank will be cautious, maintaining the reference rate unchanged at 4.25% in its next decision, on November 12th. Our call rests mainly on short-term inflation, with today's results showing annual inflation slightly surpassing the 4% upper bound, along our expectation that volatility could pick up as we get closer to election day in the US (November 3rd). Nevertheless, we highlight the ample debate in the latest minutes about the "available room to maneuver" for further easing. We identified two members in favor of more cuts, two against, and one uncertain. This reflects the possibility of a close decision, which will ultimately depend on price dynamics and financial developments until then -and to a lesser extent the outlook for growth, which remains very challenging, stressing the importance of data dependency for the central bank. On the other hand, we do not rule out completely that additional cuts may be in the cards next year. Nevertheless, we think most members will prefer to wait for more information on the balance of risks -including those of idiosyncratic natureto judge if more reductions are appropriate. We see additional challenges ahead, so our base-case scenario remains that the easing cycle has ended, and the rate will be maintained at 4.25% in 2021. Lastly, we also highlight that the Board's bias will likely change, as the term of Deputy Governor Javier Guzman -which we identify as hawkish-will end this December.



From our fixed income and FX strategy team

Carry gains for Udibonos are still attractive but valuation is expensive. Today's report will support already attractive carry gains in Mexican linkers that we expect to extend in the following months, although we prefer to wait for better entry levels given an elevated valuation for these securities. In particular, the 3-and 5-year breakevens trade at 3.67% and 3.48%, respectively, both at their highest since August and with a distance of 63bps and 29bps relative to their 12-month mean. Meanwhile, these readings could limit the recent strengthening of the market's pricing regarding Banxico's future movements, with the yield curve discounting implied cuts of -10bps for the 4Q20 and -16bps by 2Q21.



Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Eridani Ruibal Ortega and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

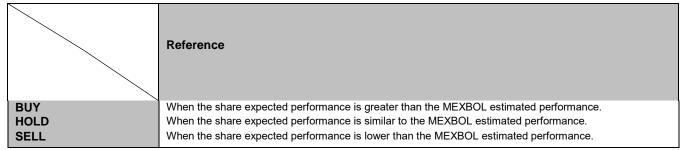
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

| Research and Strategy | | | |
|----------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------|
| Gabriel Casillas Olvera | IRO and Chief Economist | gabriel.casillas@banorte.com | (55) 4433 - 4695 |
| Raquel Vázquez Godinez | Assistant | raquel.vazquez@banorte.com | (55) 1670 - 2967 |
| Lourdes Calvo Fernández | Analyst (Edition) | lourdes.calvo@banorte.com | (55) 1103 - 4000 x 2611 |
| Economic Research and Financial M | | | |
| Alejandro Padilla Santana | Executive Director of Economic Research and Financial Markets Strategy | alejandro.padilla@banorte.com | (55) 1103 - 4043 |
| Itzel Martínez Rojas | Analyst | itzel.martinez.rojas@banorte.com | (55) 1670 - 2251 |
| Economic Research Juan Carlos Alderete Macal, CFA | Director of Economic Research | juan.alderete.macal@banorte.com | (55) 1103 - 4046 |
| Francisco José Flores Serrano | Senior Economist, Mexico | francisco.flores.serrano@banorte.com | (55) 1670 - 2957 |
| Katia Celina Goya Ostos | Senior Economist, Global | katia.goya@banorte.com | (55) 1670 - 1821 |
| Luis Leopoldo López Salinas | Economist, Global | luis.lopez.salinas@banorte.com | (55) 1103 - 4000 x 2707 |
| Market Strategy Manuel Jiménez Zaldívar | Director of Market Strategy | manuel.jimenez@banorte.com | (55) 5268 - 1671 |
| Fixed income and FX Strategy | | | |
| Santiago Leal Singer Leslie Thalía Orozco Vélez | Senior Strategist, Fixed Income and FX Strategist, Fixed Income and FX | santiago.leal@banorte.com leslie.orozco.velez@banorte.com | (55) 1670 - 2144 (55) 5268 - 1698 |
| | Strategist, i fixed income and i A | lesile.orozco.velez@bariorte.com | (33) 3200 - 1070 |
| Equity Strategy Marissa Garza Ostos | Director of Equity Strategy | marissa.garza@banorte.com | (55) 1670 - 1719 |
| José Itzamna Espitia Hernández | Senior Strategist, Equity | jose.espitia@banorte.com | (55) 1670 - 2249 |
| Valentín III Mendoza Balderas | Senior Strategist, Equity | valentin.mendoza@banorte.com | (55) 1670 - 2250 |
| Víctor Hugo Cortes Castro Eridani Ruibal Ortega | Senior Strategist, Technical Analyst | victorh.cortes@banorte.com eridani.ruibal.ortega@banorte.com | (55) 1670 - 1800 (55) 1103 - 4000 x 2755 |
| Juan Barbier Arizmendi, CFA | Analyst | juan.barbier@banorte.com | (55) 1670 - 1746 |
| Corporate Debt Tania Abdul Massih Jacobo | Director of Corporate Debt | tania.abdul@banorte.com | (55) 5268 - 1672 |
| Hugo Armando Gómez Solís | Senior Analyst, Corporate Debt | hugoa.gomez@banorte.com | (55) 1670 - 2247 |
| Gerardo Daniel Valle Trujillo | Analyst, Corporate Debt | gerardo.valle.trujillo@banorte.com | (55) 1670 - 2248 |
| Economic Studies Delia María Paredes Mier | Executive Director of Economic Studies | delia.paredes@banorte.com | (55) 5268 - 1694 |
| Miguel Alejandro Calvo Domínguez | Senior Analyst, Economic Studies | miguel.calvo@banorte.com | (55) 1670 - 2220 |
| Wholesale Banking | , | 3 | ` , |
| Armando Rodal Espinosa | Head of Wholesale Banking | armando.rodal@banorte.com | (81) 8319 - 6895 |
| Alejandro Aguilar Ceballos | Head of Asset Management | alejandro.aguilar.ceballos@banorte.com | (55) 5268 - 9996 |
| Alejandro Eric Faesi Puente | Head of Global Markets and Institutional Sales | alejandro.faesi@banorte.com | (55) 5268 - 1640 |
| Alejandro Frigolet Vázquez Vela | Head of Sólida Banorte | alejandro.frigolet.vazquezvela@banorte.com | (55) 5268 - 1656 |
| Arturo Monroy Ballesteros | Head of Investment Banking and Structured Finance | arturo.monroy.ballesteros@banorte.com | (55) 5004 - 1002 |
| Carlos Alberto Arciniega Navarro | Head of Treasury Services | carlos.arciniega@banorte.com | (81) 1103 - 4091 |
| Gerardo Zamora Nanez | Head of Transactional Banking, Leasing and Factoring | gerardo.zamora@banorte.com | (81) 8318 - 5071 |
| Jorge de la Vega Grajales | Head of Government Banking | jorge.delavega@banorte.com | (55) 5004 - 5121 |
| Luis Pietrini Sheridan | Head of Private Banking | luis.pietrini@banorte.com | (55) 5004 - 1453 |
| Lizza Velarde Torres | Executive Director of Wholesale Banking | lizza.velarde@banorte.com | (55) 4433 - 4676 |
| Osvaldo Brondo Menchaca | Head of Specialized Banking Services | osvaldo.brondo@banorte.com | (55) 5004 - 1423 |
| Raúl Alejandro Arauzo Romero | Head of Transactional Banking | alejandro.arauzo@banorte.com | (55) 5261 - 4910 |
| René Gerardo Pimentel Ibarrola | Head of Corporate Banking | pimentelr@banorte.com | (55) 5268 - 9004 |
| Ricardo Velázquez Rodríguez | Head of International Banking | rvelazquez@banorte.com | (55) 5004 - 5279 |
| Víctor Antonio Roldan Ferrer | Head of Commercial Banking | victor.roldan.ferrer@banorte.com | (55) 5004 - 1454 |
| | | | |