# **Ahead of the Curve**

We expect a modest sequential recovery in May's IGAE and pressures in inflation for 1H-July

- Global Economic Activity Indicator (May). We expect a 20.3% y/y contraction, slightly below the -19.9% observed in April and a new low since the series is available. The main driver for the decline would still be the impact from the COVID-19 pandemic, although also with a more challenging base effect and less working days. Nonetheless, we estimate a modest rebound of 0.5% m/m relative to the previous month. As already published, industrial production plunged 30.7% y/y (-1.8% m/m), with mining struggling as oil output was cut to comply with the OPEC+ agreement. In services, we expect a 17.5% y/y contraction, albeit with a sequential recovery of 0.4%. Signals from timelier data have been mostly stable or slightly positive, including IMEF's non-manufacturing PMI and the aggregate trend indicator surveys for this sector. On the contrary, categories that have been most affected by the pandemic likely remained very weak, along an expected impact from lower employment levels that have likely had an adverse effect on aggregate demand
- Inflation (1H-July). We estimate headline inflation at 0.32% 2w/2w, high relative to historical prints for this period, with the core at 0.16% and the noncore at 0.85%. In terms of contribution, the first one would add 12bps with the latter at +20bps. We highlight that recent inflation surprises have been more volatile, particularly with the last two fortnights significantly to the upside. We continue attributing this to direct and indirect effects from the pandemic. With these results, annual inflation would stand at 3.55% from 3.33% in June. The core would tick slightly higher, to 3.75% (previous: 3.71%). In contrast, the non-core would see more a more sizable increase, to 2.95% from 2.16%

July 17, 2020

www.banorte.com @analisis\_fundam

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Winners of the award for best economic forecasters for Mexico in 2019, granted by *Refinitiv* 



Document for distribution among the general public

Mexico weekly calendar

DATE	TIME (ET)	EVENT	PERIOD	UNIT	BANORTE	CONSENSUS	PREVIOUS
Tue 21-Jul	10:00am	International reserves	Jul-17	US\$ bn			191.1
Tue 21-Jul	3:30pm	Citibanamex bi-weekly survey of economic ex	Citibanamex bi-weekly survey of economic expectations				
Wed 22-Jul	7:00am	Retail sales	May	% y/y	<u>-21.6</u>		-23.8
		sa		% m/m	3.4		-22.4
Thu 23-Jul	7:00am	CPI inflation	1H July	% 2w/2w	0.32	0.24	0.47
			-	% y/y	3.55	3.47	3.50
		Core		% 2w/2w	0.16	0.15	0.21
				% y/y	3.75		3.76
Fri 24-Jul	7:00am	Global economic activity indicator (IGAE)	May	% y/y	<u>-20.3</u>	-20.0	-19.9
		sa		% m/m	0.5		-17.3
		Primary activities		% y/y	<u>-5.3</u>		1.8
		Industrial production		% y/y	-30.7		-29.3
		Services		% y/y	-17.5		-16.4

Source: Banorte; Bloomberg



Proceeding in chronological order...

Weekly international reserves report. Last week, net international reserves increased by US\$575 million, closing at US\$191.1 billion. According to Banxico's report, this was explained by: (1) Sales of US\$400 million from the Federal Government to the central bank; and (2) a positive valuation effect in institutional assets of US\$175 million. In this context, the central bank's international reserves have increased by US\$10.2 billion during 2020 (please refer to the following table).

Banxico's foreign reserve accumulation details US\$, million

	2019	Jul 10, 2020	Jul 10, 2020	Year-to-date
	Balance		Flows	
International reserves (B)-(C)	180,877	191,122	575	10,245
(B) Gross international reserve	183,028	197,079	71	14,051
Pemex			0	2,619
Federal government		==	-99	6,852
Market operations		==	0	0
Other			170	4,580
(C) Short-term government's liabilities	2,151	5,957	-504	3,806

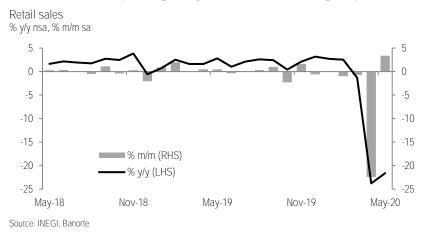
Source: Banco de México

Retail sales to recover modestly in May. We anticipate a 21.6% y/y contraction, not that different from the -23.8% of the previous month, as restrictions because of the pandemic stayed mostly unchanged. Nevertheless, in seasonally adjusted terms, this would result in 3.4% growth, aided quite strongly by the base effect generated because of April's plunge. On a year-to-date basis, this figure would imply an 8.5% y/y contraction.

Most available data suggest a better performance relative to the previous month. Among them, ANTAD's same-store sales declined 21.2% y/y vs -24.5% previously, affected by high uncertainty and maintaining the relative shift in consumption patterns favoring purchases of essential items, along lower disposable income on the back of accumulated job losses since March. Regarding the latter, two positive news include: (1) Net positive job creation –when accounting for both the formal and informal sectors- despite diminished quality affecting total payrolls; and (2) remittances advancing at a strong pace of 26.1% y/y (in nominal peso terms), both due to higher USD amounts and the depreciation of the currency. Auto sales, as a proxy of durables goods' performance, were at -59% vs. -64.5% in April, while gasolines were also better, at -36.2% instead of -40.1% during the same period. Based on goods' inflation in said month, we believe modest support may have resulted from discount programs by retailers (e.g. Hot Sale), as they sought to boost demand and protect their market share while rotating inventories and generating cash flows. On the contrary, the main challenge is that non-oil consumption goods imports plunged more heavily when compared to April, standing at -44.6% y/y. Nevertheless, and as stated when the report was released, we do not put much weight into this signal as it is our take that inventory changes played a very big part in explaining trade dynamics in the month.



Going forward, we reiterate our view of lingering weakness, observed more clearly in annual figures. June is likely to show that the sequential recovery extended and could even accelerate at the margin. This would be consistent with the additional reopening of activities and is backed by higher mobility figures. In turn, we think this would be especially helpful for the informal sector—taking into account also that, at least in Mexico City, malls remained closed in that month and at least until July 8<sup>th</sup>, opening since then at 30% capacity—.



Inflation to stay somewhat pressured in the first half of July. We estimate headline inflation at 0.32% 2w/2w, high relative to historical prints for this period, with the core at 0.16% and the non-core at 0.85%. In terms of contribution, the first one would add 12bps with the latter at 20bps. We highlight that recent inflation surprises have been more volatile, particularly with the last two fortnights significantly to the upside. We continue attributing this to direct and indirect effects from the pandemic. With these results, annual inflation would stand at 3.55% from 3.33% in June. The core would tick slightly higher to 3.75% (previous: 3.71%). In contrast, the non-core would see more a more sizable increase to 2.95% from 2.16%.

At the core, processed foods would extend their recent upward move, estimated at 0.3% 2w/2w (contribution: 6bps), with our monitoring showing persistent increases in relevant staples such as milk and beans. Moreover, we anticipate other goods higher at the margin (0.1%), with some reports of increases in medical supplies along possible adjustments as shopping malls started to reopen (*e.g.* as in Mexico City, on July 8<sup>th</sup>). In services, we expect increases in airfares and those related to tourism, albeit modest. We believe Aeromexico's announcement of Chapter 11 bankruptcy protection (on June 30<sup>th</sup>) did not have any meaningful effect on prices. Excluding these, we note that, in the historical series, this fortnight is relatively elevated, likely related to summer vacations. Although we expect some pressures –as it has also been coupled with higher mobility according to data from *Apple* and *Google*–, it is our take they would be more limited given the prevailing slack in the economy.



At the non-core, we highlight additional price hikes in energy, with this component estimated at 2.0%. As has been the case recently, gasolines would keep trending higher, adding 16bps. This is consistent with our monitoring, with higher prices in the US not fully compensated by a modest appreciation of the peso, while subsidies to excise taxes remain at zero. LP gas would also increase further, albeit at a slower pace. On agricultural goods we see a mixed performance once again, reversing some of its latest sizable moves. Fresh fruits would increase 1.2% (contribution: +6bps) after falling 1.4% in the previous fortnight, with our monitoring showing upward adjustments in goods such as tomatoes, potatoes and apples. On the contrary, meat and egg would fall 0.5%, subtracting 3bps, with some reports of a partial reversal to the downside in chicken and eggs.

May's IGAE would dip slightly further in the annual comparison. We expect the Global Economic Activity Indicator (IGAE) at -20.3% y/y, a new low since the series is available. This would happen despite some positive signals, especially in services. Although there are factors that would skew the number lower, such as a more challenging base effect and less working days, the main driver for the decline would still be the impact from the COVID-19 pandemic and efforts to fight it. It should also be remembered that restrictions remained virtually unchanged despite the government's plan to restart the economy, unveiled at the middle of the month. Nonetheless, with seasonally adjusted figures we estimate a modest sequential recovery of 0.5% m/m.

As already published, <u>industrial production plunged 30.7% y/y</u>, below April at -29.3% and partly impacted by the abovementioned effects. This sector actually contracted at the margin, at -1.8% m/m. Mining struggled as oil output was cut to comply with the OPEC+ agreement, while construction and manufacturing were marginally lower.

In services, we expect a 17.5% y/y contraction. Nevertheless, in the monthly comparison, we anticipate a 0.4% increase. In this respect, signals from timelier data have been mostly stable or slightly positive. IMEF's non-manufacturing PMI picked up 4.5pts to 42.1pts, still significantly below the expansion threshold albeit driven by a strong increase in 'production'. INEGI's aggregate trend indicator index on non-financial services (excluding commerce) recovered marginally, to 40.1pts from 36.7pts in April. This same indicator, but for commerce, showed similar results, coming at 45.5pts (previous: 37.1pts). Moreover, and as mentioned in the previous section, we expect a better performance in retail sales.

Going to more specific indicators, air passenger traffic in all the country's airports was practically unchanged relative to the previous month, at -93.4% y/y. Coupled with additional weakness in manufacturing exports, this might result in a higher impact on transportation. Regarding lodging and entertainment, hotel occupancy rates averaged 3.1% (vs. 2.8% in April). Meanwhile, *Open Table* data showed that seated diners were still very close to -100% y/y, starting to improve until mid-June. Considering this, on top that the extension of social distancing measures that prohibit massive events such as concerts and sports, we believe these categories will remain very weak.



Taking into account last month's performance in education and healthcare that we thought would be hit, we believe they could continue showing some strength this month. Finally, we will also be looking into professional and financial services, which so far have been resilient, although with still very high uncertainty around them.

On the contrary, employment weakness has persisted, possibly affecting aggregate demand. In this sense, IMSS' data shows a loss of 178.6 thousand formal jobs in services. Nevertheless, these seem to have been compensated by gains in the informal sector, with INEGI's figures showing a net creation of 79.9 thousand jobs —both formal and informal—. Although this increase is favorable, it still suggests a deterioration in overall labor conditions.

Going forward, this print will be key to calibrate our 2Q20 GDP estimate, to be published on July 30<sup>th</sup>. We believe our expectation for May is consistent with the forecast of a 19.4% y/y decline in the quarter (-12.9% q/q). Specifically, if more dynamism is observed in June –as data so far suggests this will be the case– risks could be tilting slightly to the upside. Nevertheless, we believe the situation in the medium term is still very uncertain and full of challenges, especially as we still lack clear signals of a decrease in the number of new cases, delaying further an additional economic reopening. In this sense, we maintain our estimate of a 9.8% y/y contraction in GDP during 2020.



Source: INEGI, Banorte



## **Analyst Certification**

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solis, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Eridani Ruibal Ortega and Juan Barbier Arizmendi, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

#### Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas

#### Last-twelve-month activities of the business areas.

**Grupo Financiero Banorte S.A.B. de C.V.,** through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

#### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

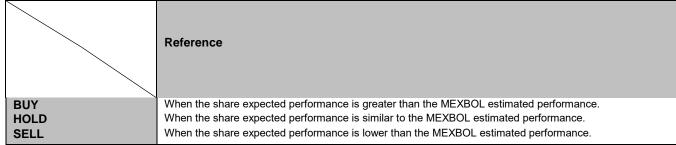
#### Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

# Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

## Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



# GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695 (55) 1670 - 2967	
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com		
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261	
Economic Research and Financial M				
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043	
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251	
Economic Research Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046	
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957	
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821	
uis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270	
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671	
Fixed income and FX Strategy	33	,	,	
Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144	
eslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698	
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	maricca garza@hanarta.com	(55) 1670 - 1719	
osé Itzamna Espitia Hernández	Senior Strategist, Equity	marissa.garza@banorte.com jose.espitia@banorte.com	(55) 1670 - 1719	
/alentín III Mendoza Balderas	Senior Strategist, Equity	valentin.mendoza@banorte.com	(55) 1670 - 2250	
ríctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800	
ridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 27	
uan Barbier Arizmendi	Analyst	juan.barbier@banorte.com	(55) 1670 - 1746	
Corporate Debt ania Abdul Massih Jacobo	Director of Corporate Debt	tania.abdul@banorte.com	(55) 5268 - 1672	
lugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247	
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248	
Economic Studies Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694	
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220	
Wholesale Banking				
rmando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895	
lejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996	
lejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640	
lejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656	
rturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002	
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091	
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071	
orge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121	
uis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453	
izza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676	
Svaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423	
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910	
Pené Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004	
N 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279	
Ricardo Velázquez Rodríguez	riedu di international banking	TroidEquot o barror toroom	(,	