IMEF's PMI surveys – Slight uptick in servicesin May, but still in deep contraction

- *IMEF* Manufacturing PMI (May, sa): 39.2pts; Banorte: 41.2pts; consensus: 41.1pts; previous: 41.0pts
- *IMEF* Non-manufacturing PMI (May, sa): 38.0pts; Banorte: 38.1pts; consensus: 36.9pts; previous: 35.6pts
- Contrary to our expectations, the manufacturing indicator declined to a new historical low, albeit after the previous month figure was revised higher. Once again, the weakest components were 'new orders' (-4.9pts relative to April) and 'production' (-1.5pts), with the remaining categories also lower
- In contrast, the non-manufacturing indicator went up from April's all-time low, suggesting a contraction at a more modest pace. 'New orders' increased 6.9pts, followed by 'production' at +5.3pts. However, both 'employment' and 'deliveries' were weaker
- Today's data is consistent with a further contraction of the economy, with special concerns about the manufacturing sector. Despite of the latter, we believe we could see a slight rebound in May, with April as the weakest month on measures to combat the COVID-19 pandemic

IMEF's **PMI's stay weak in May.** The manufacturing index stood at 39.2pts, below our estimate (41.2pts) which was practically in line with consensus (41.1pts). This is a new historical low, as the previous month's figure was revised higher, to 41.0pts from 40.5pts. As was the case in April, the most important declines were observed in 'new orders' and 'production', with the remaining categories also down. On the other hand, and in line with our view, the non-manufacturing indicator was modestly higher, advancing 2.3pts to 38.0pts. In this case performance was mixed, with 'new orders' and 'production' up, while 'employment' and 'deliveries' declined.

Manufacturing deeper down as industry stoppages were extended. The monthly decrease was of 1.9pts, albeit on top of the -2.7pts observed in April. As such, the indicator stood at 39.2pts. We should mention most industrial activities stayed closed, extending the suspension that began after the sanitary emergency was declared at the end of March. 'New orders' was the hardest hit, falling 4.9pts relative to April to 24.3pts. This is consistent with advanced figures in the US, with the PMI for the month showing that export orders were particularly muted in the period. 'Production' was also hit strongly, going from 28.6pts to 27.1pts. Although these were the most affected, 'employment' was also lower, reaching 42.4pts although not at a historical low. Lastly, inventories fell marginally, going from 53.8pts to 53.3pts. We believe these results indicate depressed demand, both domestic and external. Int his respect, last month we said we would focus on both 'production' and 'new orders' as the components that would likely provide more valuable information. As such, we think results were considerably weak.

June 1, 2020

www.banorte.com @analisis_fundam

Juan Carlos Alderete, CFA

Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores

Senior Economist, Mexico francisco.flores.serrano@banorte.com

Winners of the award for best economic forecasters for Mexico in 2019, given by *Refinitiv*



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IMEF's PMI manufacturing indicator

May-20

39.2

24.3

27 1

42.4

48.4

53.3

Seasonally adjusted figures

Manufacturing

New orders

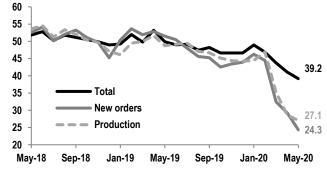
Production

Employment

Deliveries

IMEF's PMI manufacturing indicator

Seasonally adjusted figures



Inventories
Source: Banorte, IMEF

Source: Banorte, IMEF

The non-manufacturing indicator rebounded modestly. The indicator went up by 2.3pts from a historical low in the previous month (which was revised an inch higher), to 38.0pts. This is still quite low, consistent with the greater impact that mobility restrictions have had in services, along with the suspension of activities in construction (which is part of this indicator) during the month. Nevertheless, it also signals a slower pace of decline when compared to April. In the monthly dynamic, the 'new orders' component was the most benefited, rising 6.9pts, albeit coming from the weakest base. It was followed by 'production', which increased 5.3pts, to 29.3pts. 'Employment' declined, albeit only by 0.3pts, reaching 41.5pts. Finally, deliveries were the strongest hit, declining 2.3pts. Nevertheless, this is the only component still above the 50pts threshold.

Apr-20

41.0

29.2

286

42.5

497

53.8

Difference

-1.9

-4.9

-15

-0.1

-1.3

-0.6

Non-manufacturing PMI indicator

Seasonally adjusted figures

	May-20	Abr-20	Difference
Non-manufacturing	38.0	35.6	2.3
New orders	29.5	22.6	6.9
Production	29.3	24.0	5.3
Employment	41.5	41.8	-0.3
Deliveries	51.7	54.0	-2.3

Source: IMEF

Still an unfavorable outlook at least for the very short term. Despite the end of the *National Period of Healthy Distance* yesterday, activity will likely remain depressed at least for the beginning of June. In particular, the latest epidemiological map shows that most of the country remains in 'red', which according to the restart indicator is the most dangerous level. In this sense, only essential activities may be carried out, still leaving a considerable amount of the economy on hold. Nevertheless, there is a silver lining at least for industry, as starting today, auto production, mining and construction (the latter positive for the non-manufacturing index) are regarded as essential activities, allowing for their reopening under strict social distancing measures. This is very relevant as auto production is one of the most important sectors within manufacturing, while also being a key driver for a recovery in some other sectors of the economy.

This, on top of some signs of a recovery in the US and other parts of the world, could enable some essential sectors suffering from a lack of inventories to resume some of their production. Going forward, as activity gathers momentum both in the US and other countries, strength from external demand, boosted by monetary and fiscal stimulus, should have favorable consequences in Mexico.



On non-manufacturing, excluding construction, the possible upside will remain limited by both restrictions to activities as well as the overall level of activity, impacting personal income and thus, dampening consumption. In this regard, we believe people will continue favoring spending on essential goods as uncertainty remains high. Tourism services will probably will remain strongly affected, with both domestic and international travel at historical lows as long as the virus continues to threaten public health. In this sense, we will continue to look to mobility indicators such as those of *Open Table*, *Apple*, and *Google*, as they seem to be correlating more strongly with this component.

All in all, these results support our call of a <u>very strong impact to activity in 2Q20</u>, hit by the broad deceleration of the economy. We maintain our estimate of a 7.8% y/y contraction in GDP for 2020, although we acknowledge that risks to the downside will keep piling up as social distancing measures due to the pandemic extend further.



Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Eridani Ruibal Ortega, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

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GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research and Financial M	larket Strategy		
Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research			
Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano Katia Celina Goya Ostos	Senior Economist, Mexico Senior Economist, Global	francisco.flores.serrano@banorte.com katia.goya@banorte.com	(55) 1670 - 2957 (55) 1670 - 1821
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707
Market Strategy Manuel Jiménez Zaldívar	Dispator of Markot Stratory	manual iimana-Ahanarta sam	(EE) EOGO 1671
	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
			(00) 0200 1000
Equity Strategy Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Valentín III Mendoza Balderas	Senior Strategist, Equity	valentin.mendoza@banorte.com	(55) 1670 - 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Eridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 2755
Corporate Debt			()
Tania Abdul Massih Jacobo	Director of Corporate Debt	tania.abdul@banorte.com	(55) 5268 - 1672 (55) 1670 - 2247
Hugo Armando Gómez Solís Gerardo Daniel Valle Trujillo	Senior Analyst, Corporate Debt Analyst, Corporate Debt	hugoa.gomez@banorte.com gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Economic Studies			
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
Víctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.roldan.ferrer@banorte.com	(55) 5004 - 1454