

## Ahead of the Curve

**Banxico to cut by 50bps to 5.50%, with a dovish tone albeit staying prudent**

- Banxico’s monetary policy decision (May 14).** We forecast another 50bps rate cut, taking the reference rate to 5.50%, in line with consensus. While we expect a unanimous vote, we do not rule out a dissenter pushing for even more easing. Considering the relative proximity of [the last decision](#) –on April 21<sup>st</sup>– and [the minutes released this week](#), we do not expect significant changes in either the tone –which should remain dovish with prudence– or on the assessment about the economic outlook. We maintain our expectation of an additional 75bps decrease on the June 25<sup>th</sup> decision, following this cut. Nevertheless, and considering highly changing conditions, we do not rule out another intra-meeting action, bringing forward the latter decision. In either scenario, this would take the reference rate to 4.75%, where we expect it to close this year.
- Industrial production (March).** We anticipate a 7.6% y/y contraction, surpassing the -6.0% implied in 1Q20 GDP preliminary figures. Monthly dynamics will be affected by the Coronavirus, both via supply chain disruptions as well as reduced activity and factory closures due to social distancing measures. With seasonally adjusted figures, we expect a 3.6% m/m decline. Mining would climb 1.8% y/y (-0.8% m/m), benefited by higher oil production but dragged by the rest of the sectors. In construction, we estimate a steep 16.1% y/y contraction (-6.8% m/m), the hardest hit sector in the month on the retracement from the private-sector and limited support from the public branch. In manufacturing, we forecast a 7.3% y/y decline (-4.0% m/m), with heavy losses especially in the auto sector

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Winners of the award for best economic forecasters for Mexico in 2019, granted by *Refinitiv*



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### Mexico weekly calendar

| DATE       | TIME (ET) | EVENT                              | PERIOD | UNIT    | BANORTE | CONSENSUS | PREVIOUS |
|------------|-----------|------------------------------------|--------|---------|---------|-----------|----------|
| Tue 12-May | 7:00am    | Industrial production              | March  | % y/y   | -7.6    | --        | -1.9     |
|            |           | sa                                 |        | % m/m   | -3.6    | --        | -0.6     |
|            |           | Mining                             |        | % y/y   | 1.8     | --        | 5.5      |
|            |           | Utilities                          |        | % y/y   | -2.5    | --        | 1.6      |
|            |           | Construction                       |        | % y/y   | -16.1   | --        | -9.1     |
|            |           | Manufacturing                      |        | % y/y   | -7.3    | --        | -1.0     |
| Tue 12-May | 10:00am   | International reserves             | May-8  | US\$ bn | --      | --        | 186.7    |
| Thu 14-May | 2:00pm    | Banxico's monetary policy decision | May    | %       | 5.50    | 5.50      | 6.00     |

Source: Banorte; Bloomberg

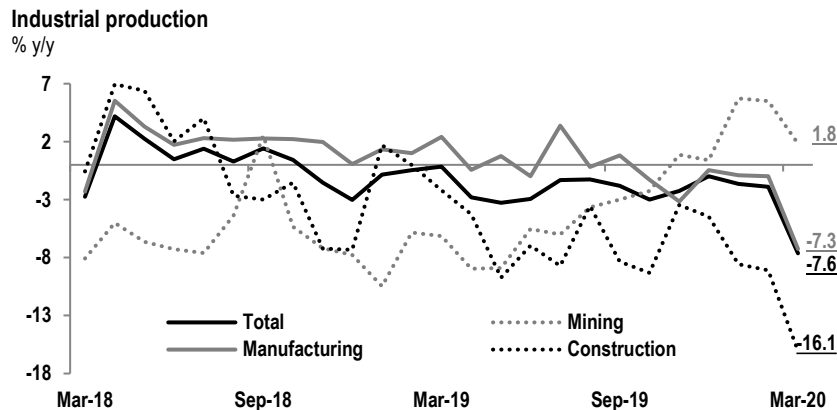
Proceeding in chronological order...

**Industrial production to fall steeply as COVID-19 started taking a toll on the economy in March.** We anticipate a 7.6% y/y contraction, surpassing the 6.0% decline implied in 1Q20 GDP preliminary figures. In particular, and despite having an additional day in the annual comparison, monthly dynamics will be affected by the Coronavirus, both via supply chain disruptions as well as reduced activity and factory closures due to social distancing measures. In seasonally adjusted terms, we expect a 3.6% m/m decline. Although this would be bleak enough, we forecast additional weakness ahead, as the effects from the fight against the outbreak became more dire in April and so far in May.

On a sector-by-sector basis, mining would climb 1.8% y/y, still benefited by higher oil output. In this sense, domestic oil production reported by the CNH, which aggregates output from Pemex and private firms, edged-up 3.6% y/y, while gas production increased 1.9%. Nevertheless, non-oil mining as well as services to the sector would be a drag, impacted by reduced activity. In this regard, the sector would exhibit a 0.8% m/m contraction.

In construction, we estimate a steep 16.1% y/y contraction (-6.8% m/m). We believe this sector will be the hardest hit in the month, especially as it already came from a weak spot (-9.1% y/y in February). Despite private sector works being halted in some states towards the end of the month –or even at the start of April, as in Mexico City–, we believe the impact started previously, as distancing measures were beginning to be enacted. In this respect, it is our take that an additional shock came from market developments, which were already highly pressured and very volatile, as this sector typically requires high amounts of financing. Moreover, business confidence for the sector plunged in March, reaching (by then) a new historical low. On the contrary, some limited support might come from the public sector, as physical investment by the Federal Government increased 34.2% y/y in real terms. Nevertheless, the latter will not be enough to compensate for the broader deceleration, as this category was already weak despite higher spending.

Finally, in manufacturing, we estimate a 7.3% y/y decline (-4.0% m/m). While IMEF's manufacturing PMI showed a relatively moderate fall of 2.8pts to 44.2pts, its composition was considerably worse. Specifically, the production component came in at 35.5pts (-11.8pts relative to February), lowest in the historical series at the time. Moreover, manufacturing output in the US declined 6.5% y/y. This seems to have had a limited knock-on effect on our country's manufacturing exports, as they only declined 0.1%. However, and much more related to performance in the US, auto plant shutdowns that started since mid-March resulted in a 24.6% decline in auto production. Lastly, we observed a net loss of 25,681 formal jobs in the sector, which was even weaker than in the worst month of 2009, when it reached -23,214 posts.



Source: INEGI, Banorte

**Weekly international reserves report.** Last week, net international reserves increased by US\$185 million, closing at US\$186.7 billion. According to Banxico's report, this was mainly due to: (1) US\$350 million from dollar sales to the central bank from Pemex; and (2) a positive valuation effect in institutional assets of US\$177 million. In this context, the central bank's international reserves have increased by US\$5.8 billion during 2020 (please refer to the following table).

**Banxico's foreign reserve accumulation details**  
US\$, million

|   | 2019    | Apr 30, 2020 | Apr 30, 2020 | Year-to-date |
|---|---------|--------------|--------------|--------------|
|   | Balance |              | Flows        |              |
| International reserves (B)-(C)          | 180,877 | 186,655      | 527          | 5,778        |
| (B) Gross international reserve         | 183,028 | 196,146      | 5,929        | 13,118       |
| Pemex                                   | --      | --           | 0            | 2,134        |
| Federal government                      | --      | --           | 5,710        | 7,060        |
| Market operations                       | --      | --           | 0            | 0            |
| Other                                   | --      | --           | 218          | 3,924        |
| (C) Short-term government's liabilities | 2,151   | 9,490        | 5,402        | 7,340        |

Source: Banco de México

**We expect another 50bps rate cut from Banxico.** On Thursday, the central bank will carry out its fourth monetary policy meeting of the year, albeit being only the second one in its original schedule. We expect another 50bps rate cut –being the third one of this magnitude in 2020–, taking the reference rate to 5.50%. We expect the vote to be unanimous, as in the previous meeting, although we do not rule out a dissenter pushing for even more easing, as we identified at least one member strongly favoring further accommodation in the latest minutes. Considering the relative proximity of [the last decision](#) –on April 21<sup>st</sup>– and [the minutes released this week](#), in either the tone –which should remain dovish with prudence– or on the assessment about the economic outlook.

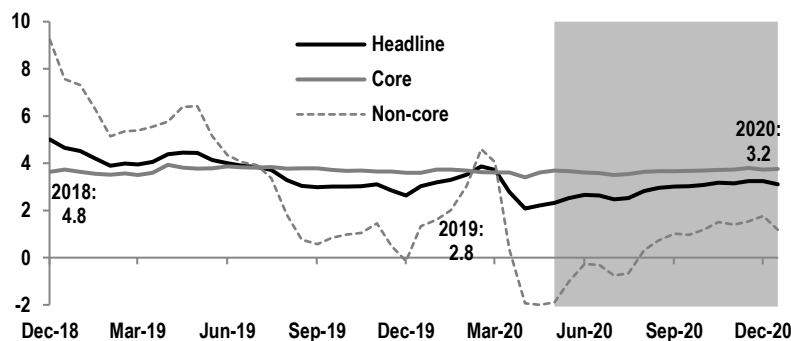
On growth, we expect remarks on 1Q20 GDP print, which showed a [meaningful contraction](#) due to weakness in March. Nevertheless, we think the most relevant comments will be about the scenario looking forward, particularly if there is more insight on possible changes to Banxico's estimate for this year –to be officially published in the 1Q20 *Quarterly Report*, on May 27th–. In this regard, our GDP forecast of -7.8% y/y is broadly in line with the market, both in Banxico (-7.1%) and *Citibanamex* (-7.5%) surveys.

There could also be comments about employment, as April's figures for the formal sector will be known by the time of the meeting. On the output gap, the expectation is for it to have fallen deeper into negative territory.

Regarding inflation, [dynamics in April were still favorable](#), with the headline at 2.15% y/y, second lowest in history. The core component came in at 3.50%, lowest since December 2016. Non-core inflation furthered its decline at -1.96%, a new historical low by a wide margin. In this context, members keep discussing about offsetting factors, both to the upside (*i.e.* FX passthrough and supply chain disruptions) and to the downside (*i.e.* lower energy prices and higher slack), and their different dynamics in terms of time lags. Nevertheless, those to the downside have gathered short-term momentum, as portrayed in the minutes. Considering this, the balance of risks might actually tilt to the downside, at least in the short term. Despite of this, we believe they will still recognize the high degree of uncertainty that prevails in the medium- and long-term. We believe that a combination of more challenging base-effects later in the year, price adjustments as activity comes back online, and the impact from exchange rate passthrough could drive inflation higher, closing 3.2% by the end of the year.

#### Inflation forecast

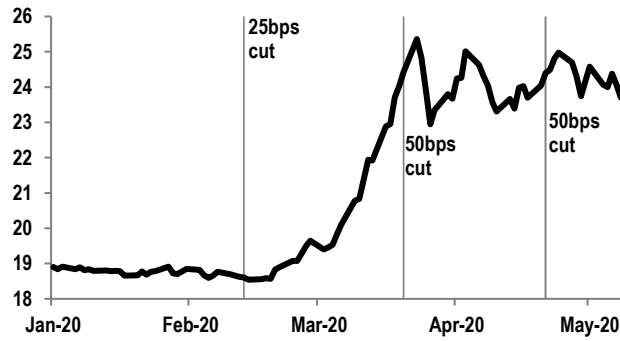
% y/y, bi-weekly frequency



Source: Banorte

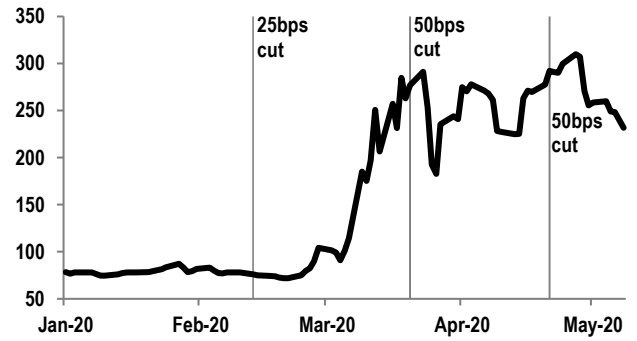
On market developments, since the last meeting the Mexican peso has remained in a high volatility regime. Just in this short time period, the USD/MXN was close to 24.30 per dollar at the time of the last meeting, reaching as high as 24.98 (on a closing basis), with the lows seen today at around 23.70 (see chart below on the left). Nonetheless, in absolute levels it remains very high relative to the start of the year. Local rates have fallen strongly across all tenors in the same timeframe. In this sense, we believe operating conditions have improved at the margin, as also suggested by gauges of short-term volatility in global markets such as VIX and implied FX vols. The central bank is likely still watching carefully these dynamics, despite arguments in the minutes that the level of the reference rate and its spread to the *fed funds* rate might not be very helpful to influence the exchange rate in current market conditions. On the other hand, while measures of risk-premia, such as Mexico's 5-year CDS, have improved in the same time span, its levels also remain very elevated (see chart below on the right). Considering this, as well as other factors such as recent credit rating downgrades, the majority of Banxico members will likely keep favoring a prudent and cautious stance.

**Mexican peso**  
USD/MXN



Source: Bloomberg

**Mexican 5-year CDS**  
Bps



Source: Bloomberg

We maintain our expectation of an additional 75bps decrease on the June 25<sup>th</sup> decision following this cut. Nevertheless, and considering highly changing conditions, we do not rule out another intra-meeting action, bringing forward the latter decision. In either scenario, this would take the reference rate to 4.75%, where we expect it to close this year. In particular, we do not see further cuts from that point forward as it is our take that higher risk premia will prevent Banxico from further easing, as cutting rates too much could increase risks to financial stability.

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We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldivar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo and Eridani Ruibal Ortega, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V. for the provision of our services.

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|             |   |
|-------------|---|
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| <b>HOLD</b> | When the share expected performance is similar to the MEXBOL estimated performance.   |
| <b>SELL</b> | When the share expected performance is lower than the MEXBOL estimated performance.   |

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