🞜 BANORTE

1H-March inflation – First effects from COVID-19 start to show

- Headline inflation (1H-Mar): 0.11% 2w/2w; Banorte: 0.03%; consensus: 0.11% (range of estimates: -0.10%-0.20%); previous: 0.47%
- Core inflation (1H-Mar): 0.16% 2w/2w; Banorte: 0.08%; consensus: 0.18% (range of estimates: 0.08%-0.26%); previous: 0.13%
- The period's performance was benefited by non-core prices, especially the 0.8% decline in fresh fruits and vegetables (-4.2bps contribution) and the -0.2% 2w/2w in low-grade gasoline, (-1.3bps). Nevertheless, we observed some pressures at the core, including dining away from home and processed foods, which more than compensated for tourism services (-3.2%). We think some of these show the first effects from COVID-19
- With today's print, annual inflation remained broadly stable, at 3.71% from 3.70% in February. Core inflation declined to 3.60% from 3.66%, with the non-core component to 4.04% from 3.81%
- After Banxico's out-of-calendar decision to cut the reference rate by 50pbs to 6.50% last week, and considering recent events, we believe more easing is coming. We maintain our year-end inflation forecast at 3.6%
- Inflation conditions maintain an attractive valuation in 1-year and 2year THE-28 swaps

Consumer prices increased 0.11% 2w/2w in the first half of March. In our view, the main takeaway is that some categories already started to show some effects from the COVID-19 outbreak impact. At the core level, airfares (-2.0% 2w/2w) and tourism services (-3.2%) were to the downside. On the other hand, goods saw some pressures, particularly processed foods (0.2%), possibly related to the depreciation of the MXN. At the non-core, low-grade gasoline declined 0.2% in our view influenced by plunging global reference prices, while agricultural goods edged-down 0.1% after recent increases. Overall, we believe the effects of the Coronavirus will keep influencing the path for prices in the short-term, a situation for which we will be very attentive in coming months.

1H-March inflation by components

	INEGI	Banorte	Difference
Total	0.11	0.03	0.08
Core	0.12	0.06	0.05
Goods	0.08	0.05	0.03
Processed foods	0.05	0.03	0.02
Other goods	0.03	0.02	0.01
Services	0.04	0.02	0.03
Housing	0.02	0.02	0.00
Education	0.00	0.00	0.00
Other services	0.02	-0.01	0.02
Non-core	-0.01	-0.04	0.03
Agriculture	-0.01	-0.01	0.00
Fruits & vegetables	-0.04	-0.03	-0.01
Meat & eggs	0.03	0.02	0.01
Energy & government tariffs	0.00	-0.03	0.03
Energy	-0.01	-0.03	0.02
Government tariffs	0.01	0.01	0.00

Source: INEGI, Banorte.

Note: Contributions might not add due to the number of decimals allowed in the table.

March 24, 2020

www.banorte.com @analisis_fundam

Alejandro Padilla

Executive Director of Economic Research and Financial Market Strategy alejandro.padilla@banorte.com

Juan Carlos Alderete, CFA Director of Economic Research juan.alderete.macal@banorte.com

Francisco Flores Senior Economist, Mexico francisco.flores.serrano@banorte.com

Fixed income and FX Strategy

Manuel Jiménez Director of Market Strategy manuel.jimenez@banorte.com

Santiago Leal Singer Senior Strategist, Fixed-Income and FX santiago.leal@banorte.com

Leslie Orozco

Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com

Document for distribution among public

TBANORTE

1H-March inflation: Goods and services with the largest contributions % 2w/2w; bi-weekly incidence in basis points

Goods and services with the largest positive contribution	Incidence	% 2w/2w
Chicken	2.9	2.0
Dining away from home	1.8	0.4
Avocadoes	1.8	8.4
Housing (own)	1.7	0.2
Lemons	1.4	13.9
Goods and services with the largest negative contribution		
Tomatoes	-4.1	-3.8
Husk tomatoes	-2.0	-7.7
Onions	-1.9	-7.0
Low-grade gasoline	-1.3	-0.3
Tourism services	-1.1	-3.2

Source: INEGI

Annual inflation stable, although cautiousness still granted about the core.

The headline index came in at 3.71% y/y, broadly unchanged relative to February. Core inflation stood at 3.60% from 3.66%. On the other hand, non-core prices were higher at the margin, at 4.04% from 3.81%. We note that agricultural goods are running at a 10.5% annual rate, feeling the brunt of the previous fortnightly increase and a challenging base-effect. In the short-term and based on our monitoring, relevant categories such as gasolines/energy could benefit from lower oil prices, along the possibility of lower tourism-related services prices as the Coronavirus has impacted demand. In our view, these have already been partially observed today. On the contrary, other categories could respond to the upside, including processed foods and other goods within the core, mainly due to the adjustment higher in the FX exchange rate. In this respect, it is our take that today's report suggests the need to be somewhat cautious on this front, as not only the exchange rate impact but also the possibility of supply-chain disruptions could add pressures. We agree with Banxico's last week communiqué that the inflation outlook has become more uncertain, despite maintaining our year-end forecast at 3.6% y/y. We think deflationary forces such as the expectation of a more negative output gap and the decline in oil/commodities, could be broadly compensated with the upward bias on imports inserted by the sizable depreciation of the MXN. For next year, we estimate inflation to be skewed higher due to the lagged impact from market adjustments and possible economic stimulus efforts, with our forecast at 4.2%.

Moreover, given extreme market volatility and last Friday's out-of-calendar decision by Banxico to cut the reference rate by 50bps, to 6.50%, we have <u>recently</u> changed our monetary policy call and <u>adjusted our macroeconomic framework</u>. Specifically, we now expect a 50bps cut in the next central bank's decision, without ruling out it happens again in an unscheduled meeting as the next in the agenda is not until May 14th. In our view, the central bank will likely put more weight to relative monetary conditions and the strong expected impact to growth due to the Coronavirus, despite lingering risks for inflation and financial stability. As such, we expect the reference rate to end 2020 at 5.50%.



From our fixed income and FX strategy team

Inflation conditions maintain an attractive valuation in 1-year and 2-year TIIE-28 swaps. As local inflation dynamics are supportive for our view of a 50bps rate cut from Banxico in its May 14th meeting, or in another intra-meeting decision should it become necessary, we see value in 1-year and 2-year TIIE-28 derivatives for tactical trading. In terms of the implied market inflation, brekevens using Mbonos and Udibonos have compressed in a relevant fashion in the 3- and 5-year tenors during March, moving from 3.21% to 2.74% and from 3.42% to 3.05%, respectively, since the end of last month. Meanwhile, the 10- and 30-year tenors have experienced pressures moving from 3.59% to 3.85% and from 3.72% to 4.48%, in the same order.



Certification of Analysts.

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalía Orozco Vélez, Gerardo Daniel Valle Trujillo, Jorge Antonio Izquierdo Lobato and Eridani Ruibal Ortega, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date. Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1% of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

BANORTE

GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy			
Gabriel Casillas Olvera	Chief Economist, Head of Research and IRO	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611
Economic Research and Financial	Market Strategy Executive Director of Economic Research and		
Alejandro Padilla Santana	Financial Market Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Economic Research			
Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano Katia Celina Goya Ostos	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Luis Leopoldo López Salinas	Senior Economist, Global Economist, Global	katia.goya@banorte.com luis.lopez.salinas@banorte.com	(55) 1670 - 1821 (55) 1103 - 4000 x 2707
Market Strategy	Economist, Global	luis.lopez.sainas@banone.com	(55) 1105 - 4000 x 2707
Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy			
Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Equity Strategy			
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Valentín III Mendoza Balderas	Senior Strategist, Equity	valentin.mendoza@banorte.com	(55) 1670 - 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Jorge Antonio Izquierdo Lobato	Analyst	jorge.izquierdo.lobato@banorte.com	(55) 1670 - 1746
Eridani Ruibal Ortega Corporate Debt	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 2755
Tania Abdul Massih Jacobo	Director of Corporate Debt	tania.abdul@banorte.com	(55) 5268 - 1672
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Economic Studies			
Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5268 - 9996
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004
René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez	Head of Corporate Banking Head of International Banking	pimentelr@banorte.com rvelazquez@banorte.com	(55) 5268 - 9004 (55) 5004 - 5279