

Ahead of the Curve

Expecting activity to rebound in November and inflation pressures at the turn of the year

- Global Economic Activity Indicator (November).** We estimate economic activity at -0.2% y/y. Seasonally-adjusted figures performance would be stronger, at +0.8% m/m, highest so far in the year. As already known, industry rebounded. In services we estimate 0.7% m/m, supported by relatively strong retail sales, remembering that *El Buen Fin* (Mexico's Black Friday) took place. Timely indicators such as ANTAD and Walmart sales suggest a positive performance. We also see better dynamics in government activities. This would result in 4Q19 GDP tracking around -0.5% y/y, in line with our current estimate. For 2020 we believe growth will improve, [estimating full-year GDP at 0.8% y/y](#).
- Bi-weekly inflation report (1H-January).** We estimate headline and core inflation at 0.25% and 0.27% 2w/2w, respectively. Most of the contribution would come from the latter, estimated at 20bps. In particular, we expect goods to be most pressured, particularly in processed foods. This would result from updated excise taxes in some products, along new taxes in some states. Moreover, news suggests important effects from change-of-year price increases. The non-core component would add only 5bps. In this category, we highlight the possibility of increases in some government-regulated prices. With these figures, annual inflation would increase to 3.16% from 2.83% in year-end 2019. Moreover, core inflation would break its recent downward trend, climbing to 3.79% from 3.59%, highest since July

January 17, 2020

www.banorte.com
@analisis_fundam

Juan Carlos Alderete, CFA
Director of Economic Research
juan.alderete.magal@banorte.com

Francisco Flores
Senior Economist, Mexico
francisco.flores.serrano@banorte.com

Document for distribution among the general public

Mexico weekly calendar

DATE	TIME (ET)	EVENT	PERIOD	UNIT	BANORTE	CONSENSUS	PREVIOUS
Tue 21-Jan	7:00am	Unemployment rate	December	%	3.41	3.42	3.44
		sa		%	3.56	3.60	3.53
Tue 21-Jan	10:00am	International reserves	Jan-19	US\$ mn	--	--	181.1
Tue 21-Jan	12:30pm	Government weekly auction: 1-, 3-, 6-month CETES; 5y Mbono (Sep'24); 10y Udibonos (Nov'28)					
Tue 21-Jan	3:30pm	Citibanamex survey of economic expectations					
Thu 23-Jan	7:00am	CPI inflation	1H Jan	% 2w/2w	0.25	0.24	0.32
				% y/y	3.16	3.16	3.02
		Core		% 2w/2w	0.27	0.18	0.08
				% y/y	3.76	--	3.60
Fri 24-Jan	7:00am	Economic activity indicator	November	% y/y	-0.2	-0.8	-0.8
		(sa)		% m/m	0.8	0.7	-0.5
		Primary activities		% y/y	2.0	--	8.4
		Industrial production		% y/y	-2.1	--	-3.0
		Services		% y/y	0.6	--	-0.1

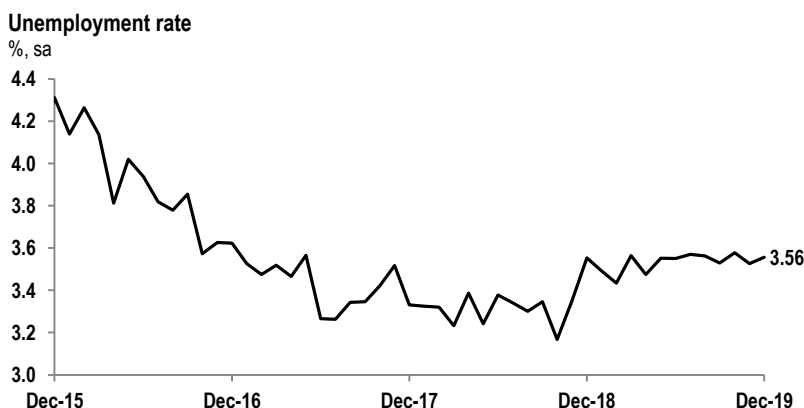
Source: Banorte; Bloomberg

Proceeding in chronological order...

The unemployment rate likely closed 2019 near our full-year estimate. We estimate a 3bps increase in December’s unemployment rate, to 3.56% (seasonally-adjusted), almost matching our estimate of 3.6% and likely reversing most of the improvement in November. In our view, available data suggests last month’s decline to 3.53% may have been temporary. This, coupled with persistent weakness in activity, particularly in industry –affected recently by temporary shocks in the auto sector, although with other figures suggesting a more broad-based moderation– also as a persistent headwind for additional reductions.

In particular, formal jobs in December plunged by 382,210, which even after taking into account that this particular period is highly seasonal (and with net losses in terms of creation), is the weakest historical print for any given month. As a result, jobs created in 2019 stood at 342,077, about half of those observed in the previous year. Additional indicators, such as IMEF’s employment components, also declined. In manufacturing, the seasonally-adjusted index fell to 41.0pts –lowest since April 2017– after briefly rebounding to 44.4pts in November. Meanwhile, in non-manufacturing we also saw a retracement to 47.7pts from 48.4 in the previous month.

Going forward, we believe that relatively modest economic growth, along the 20% increase in the minimum wage slated for 2020, could have an additional impact in terms of formal job creation. In this respect, we believe the unemployment rate, averaging about 3.5% during 2019, could increase towards 3.7% this year. In turn, this situation could dampen somewhat consumption growth, although it should be mentioned that the effect could be somewhat compensated by a higher share of workers categorized as informal, with data showing that among the population in this sector, the share considered as purely informal has been increasing since at least mid-2017.



Source: INEGI, Banorte

Weekly international reserves report. Last week, net international reserves decreased US\$44 million, closing at US\$181.1 billion. According to Banxico’s report, this comes from a negative valuation effect in central bank assets. In this context, the central bank’s international reserves have increased US\$256 million during 2020 (please refer to the following table).

Banxico's foreign reserve accumulation detail

US\$, million

	2019	Jan 10, 2020	Jan 10, 2020	Year-to-date
	Balance		Flows	
International reserves (B)-(C)	180,877	181,133	-44	256
(B) Gross international reserve	183,028	184,061	910	1,033
Pemex	--	--	308	308
Federal government	--	--	599	591
Market operations	--	--	0	0
Other	--	--	4	134
(C) Short-term government's liabilities	2,151	2,928	955	778

Source: Banco de México

Weekly government bond auction. The Ministry of Finance (MoF) –via Banco de Mexico as its financial agent, will offer 5-year fixed-rate Mbonos (Sep'24), 10-year Udibonos (Nov'28), in addition to 1-, 3-, and 6-month zero-coupon Cetes (see following table). As usual, results will be released at 12:30pm (ET).

Auction specifics (Tuesday, January 21st, 2020)

	Maturity	Coupon rate, %	To be auctioned ¹	Previous yield ²
Cetes				
1m	20-Feb-20	--	5,000	7.26
3m	23-Apr-20	--	6,000	7.22
6m	16-Jul-20	--	10,500	7.24
M Bono				
5y	05-Sep-24	8.00	9,800	6.80
Udibono				
10y	30-Nov-28	4.00	UDIS 875	3.40

Source: Banorte with data from Banco de México 1. Except for Udibonos, which are expressed in UDI million, everything else is expressed in MXN million. 2. Yield-to-maturity reported for Cetes, Mbonos and Udibonos

Citibanamex survey. Markets will center on analysts' inflation forecasts for the first half of January (to be published on Thursday, January 23rd) along with the 2020 year-end estimate. It will be important to see monetary policy assessments, particularly ahead of the February 13th meeting, in which we expect a 25bps rate cut. We will also pay attention to GDP growth estimates and the exchange rate at YE20.

Inflation to climb in the first half of January on the back of tax increases and start of the year adjustments. We estimate headline inflation at +0.25% 2w/2w in the first half of January. Core inflation is expected at 0.27% (previous: 0.08%), translating to a 20bps contribution. In the latter category, goods would add 19bps, which is sizable and would be driven to a great extent by processed foods. In this respect, we highlight that excise-taxes were updated in relevant products such as cigarettes and sugary drinks. Meanwhile, several states, including Mexico City, introduced new state taxes in alcoholic beverages. Moreover, news reports suggest that other important goods in this category such as milk, pastries, and fried chips arguably also exhibited change-of-year price increases. In services we estimate a more modest advance, with the seasonal fall in airfares and tourism services broadly compensating for pressures in both education and other services, with the latter affected to some extent by the recent 20% minimum wage hike.

The non-core component would increase 0.18% 2w/2w, adding only 5bps to the headline. First and foremost, agricultural goods would stabilize (-1bps) after the strong 2.5% observed in the previous fortnight. Within fresh fruits and vegetables, we expect tomatoes to stabilize after recent increases, although we do not rule other pressures in specific goods such as bananas. Moreover, meat and egg would decline 3bps, helped by poultry. Regarding energy, gasoline would pick-up modestly despite higher international prices and volatility, aided by an increase in subsidies to excise taxes and a relatively strong exchange rate. Another very relevant category are government-regulated prices (+4bps), relatively pressured on updated tariffs such as water rights, property, and vehicle taxes.

With these, annual inflation would increase to 3.16% from 2.83% in year-end 2019. Moreover, core inflation would break its recent downward trend, climbing to 3.79% from 3.59%, highest since July. It is relevant to mention that Banxico's Governor, Alejandro Díaz de León, stated recently that the central bank is already expecting a "little bump" in inflation. In his view, this would be mostly because of changes to excise taxes, which we also incorporate in our forecast. Nonetheless, it is our take the short-term path going forward will be higher relative than Banxico's forecasts, driven by pressures related to the minimum wage hike, other price adjustments at the beginning of the year, and challenging base effects as the most relevant factors.

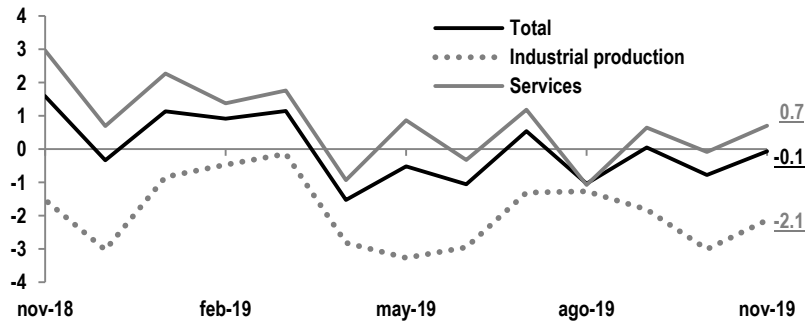
We expect the economy to rebound in November. We estimate the *Global Economic Activity Indicator* (IGAE) at -0.2% y/y, higher than the -0.8% of the previous month. With seasonally-adjusted figures performance would be stronger, at +0.8% m/m, which would be the highest so far in the year. In this respect and as already known, [industrial activity rebounded 0.8% m/m](#) in the period, which although positive, we saw as modest considering the accumulated decline in the previous two months –mainly on the temporary shock to autos within manufacturing–.

In services, we estimate a 0.6% y/y increase (0.7% m/m). In our view, the sector could have been supported by relatively strong retail sales, remembering that *El Buen Fin* (Mexico's Black Friday) took place in the month. Although hard data was not yet available at the time of writing, timelier indicators suggest a favorable performance. Among them, we observed strong growth in ANTAD and Walmex sales (with the latter participating with its own, tailor-made program). Considering recent dynamics, we think consumers may have shifted some of their consumption patterns to take advantage of these events, a situation not yet fully-accounted for by the seasonal adjustment methodology. We also note that non-oil consumption imports dipped 1.3% y/y (-2.3% m/m) after two strong prints, suggesting the fall could have been due to an inventory drawdown by companies after increasing them ahead of this period. On the other hand, the IMEF non-manufacturing index inched higher –including the production component– while net job creation was relatively strong. Moreover, government current spending grew 4.5%, which could also have a more positive effect in government activities, a sector that has been declining since November 2018.

This would result in 4Q19 GDP tracking around -0.5% y/y, in line with our current forecast. Moreover, data released so far for December have been mixed to negative. On the other hand, we believe growth will improve this year, [estimating full-year GDP at 0.8% y/y](#), with consumption anticipated to accelerate and investment to improve, albeit remaining in a difficult global environment where we believe geopolitical factors could still weigh on activity.

IGAE

% yoy (nsa)



Source: INEGI, Banorte

Disclaimer

The information contained in this document is illustrative and informative so it should not be considered as an advice and/or recommendation of any kind. BANORTE is not part of any party or political trend.

Analyst Certification

We, Gabriel Casillas Olvera, Alejandro Padilla Santana, Delia María Paredes Mier, Juan Carlos Alderete Macal, Manuel Jiménez Zaldivar, Marissa Garza Ostos, Tania Abdul Massih Jacobo, Francisco José Flores Serrano, Katia Celina Goya Ostos, Santiago Leal Singer, José Itzamna Espitia Hernández, Valentín III Mendoza Balderas, Víctor Hugo Cortes Castro, Hugo Armando Gómez Solís, Miguel Alejandro Calvo Domínguez, Luis Leopoldo López Salinas, Leslie Thalia Orozco Vélez, Gerardo Daniel Valle Trujillo, Jorge Antonio Izquierdo Lobato and Eridani Ruibal Ortega, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

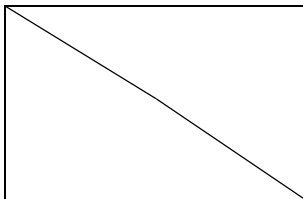
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY HOLD SELL	When the share expected performance is greater than the MEXBOL estimated performance. When the share expected performance is similar to the MEXBOL estimated performance. When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V., since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.

GRUPO FINANCIERO BANORTE S.A.B. de C.V.
Research and Strategy

Gabriel Casillas Olvera	IRO and Chief Economist	gabriel.casillas@banorte.com	(55) 4433 - 4695
Raquel Vázquez Godínez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 2611

Economic Research and Financial Market Strategy

Alejandro Padilla Santana	Executive Director of Economic Research and Financial Markets Strategy	alejandro.padilla@banorte.com	(55) 1103 - 4043
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251

Economic Research

Juan Carlos Alderete Macal, CFA	Director of Economic Research	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Senior Economist, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Senior Economist, Global	katia.goya@banorte.com	(55) 1670 - 1821
Luis Leopoldo López Salinas	Economist, Global	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 2707

Market Strategy

Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
-------------------------	-----------------------------	----------------------------	------------------

Fixed income and FX Strategy

Santiago Leal Singer	Senior Strategist, Fixed Income and FX	santiago.leal@banorte.com	(55) 1670 - 2144
Leslie Thalía Orozco Vélez	Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698

Equity Strategy

Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Valentín III Mendoza Balderas	Senior Strategist, Equity	valentin.mendoza@banorte.com	(55) 1670 - 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Jorge Antonio Izquierdo Lobato	Analyst	jorge.izquierdo.lobato@banorte.com	(55) 1670 - 1746
Eridani Ruibal Ortega	Analyst	eridani.ruibal.ortega@banorte.com	(55) 1103 - 4000 x 2755

Corporate Debt

Tania Abdul Massih Jacobo	Director of Corporate Debt	tania.abdul@banorte.com	(55) 5268 - 1672
Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugo.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248

Economic Studies

Delia María Paredes Mier	Executive Director of Economic Studies	delia.paredes@banorte.com	(55) 5268 - 1694
Miguel Alejandro Calvo Domínguez	Senior Analyst, Economic Studies	miguel.calvo@banorte.com	(55) 1670 - 2220

Wholesale Banking

Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(81) 8319 - 6895
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.cebaldos@banorte.com	(55) 5268 - 9996
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 1002
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8318 - 5071
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5004 - 1453
René Gerardo Pimentel Ibarrola	Head of Corporate Banking	pimentelr@banorte.com	(55) 5268 - 9004
Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279
Víctor Antonio Roldan Ferrer	Head of Commercial Banking	victor.rolan.ferrer@banorte.com	(55) 5004 - 1454